

SME Finance Forum

Convening 230+ members from 60+ countries, operating in 190+ countries sharing knowledge, spurring innovation in & promoting growth of SME financing.



Created by G20 –
Managed by



Member Benefits

LEARN

- Communities of practice
- Immersion Programs
- Study Visits
- Online library/Publications
- LinkedIn discussions
- Monthly webinars
- Global/ regional & partner events
- Fintech expo/demo
- Tips from experts
- SME data

LINK

- Networking
- Contacts brokering
- B2B marketplace

LEAD

- Connecting industry with policy-makers
- Voice in key policy bodies -G20, AFI, APEC/ ABAC, Basel institutions, OECD



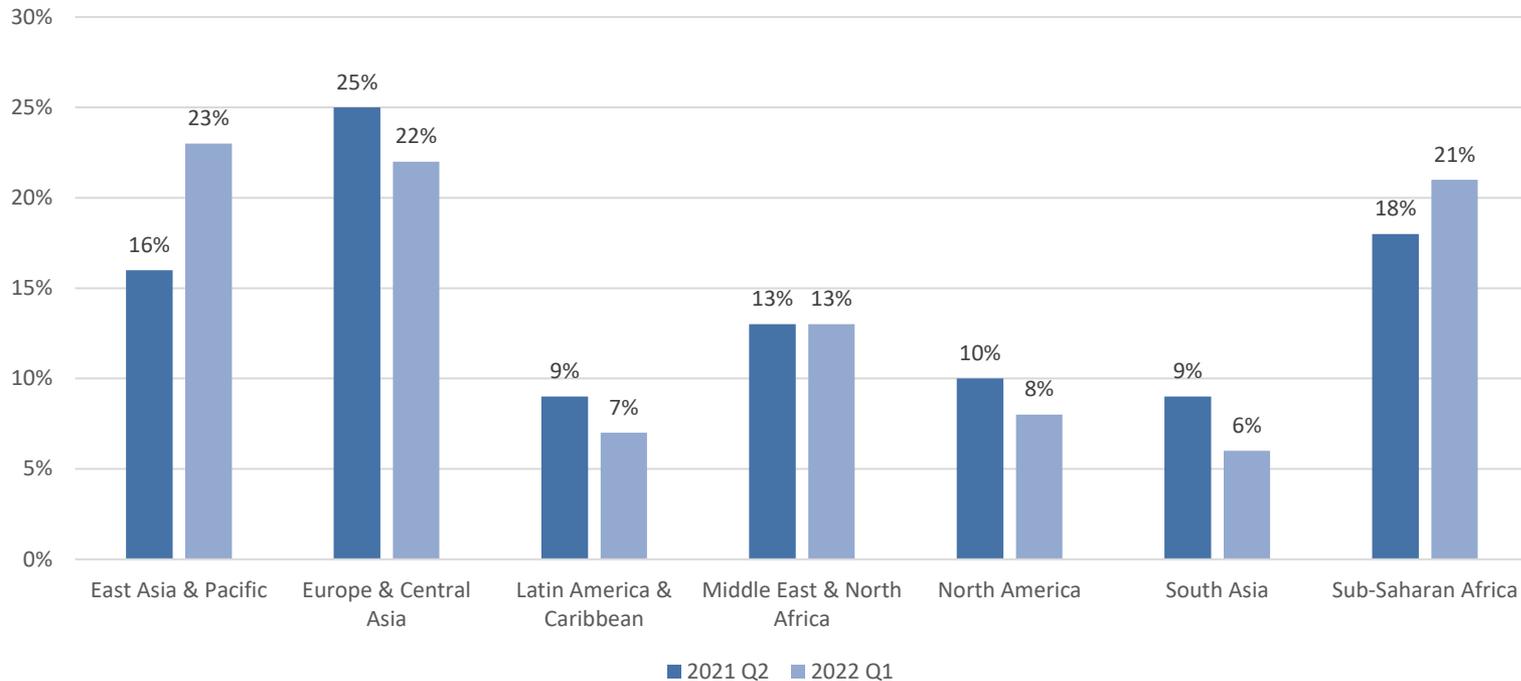
Being a member of the SME Finance Forum gives us insight into innovations around the world.

Selim R. F. Hussain, CEO, BRAC Bank



Member Pulse Survey

Respondents by Region



2021 Q2

104 respondents
headquartered in **51** economies
with operations in **192** economies

2022 Q1

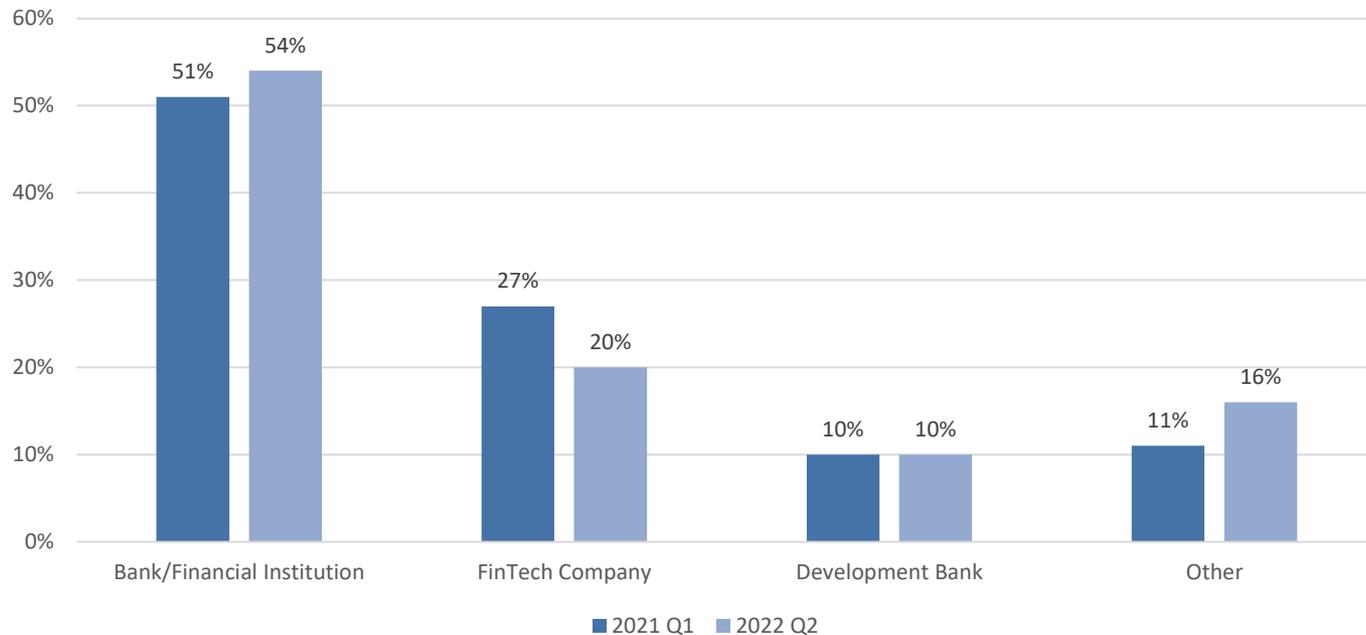
118 respondents
headquartered in **58** economies
with operations in **181** economies



Data are **not strictly comparable, unless specified, as they are based on data reported by varying sets of members*

Member Pulse Survey

Respondents by Type of Institution



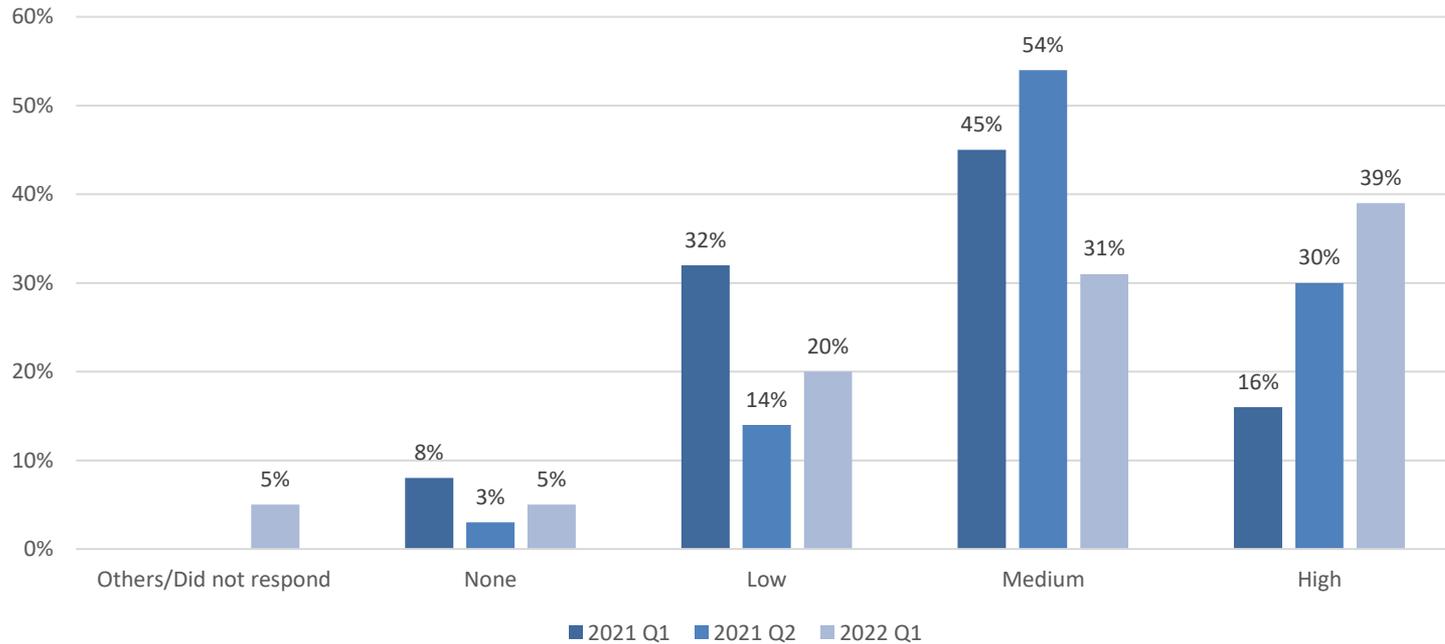
2022 Q2 cycle had 83 respondents who are lenders and 35 respondents who are non-lender.



Member Pulse Survey

Digital Transformation

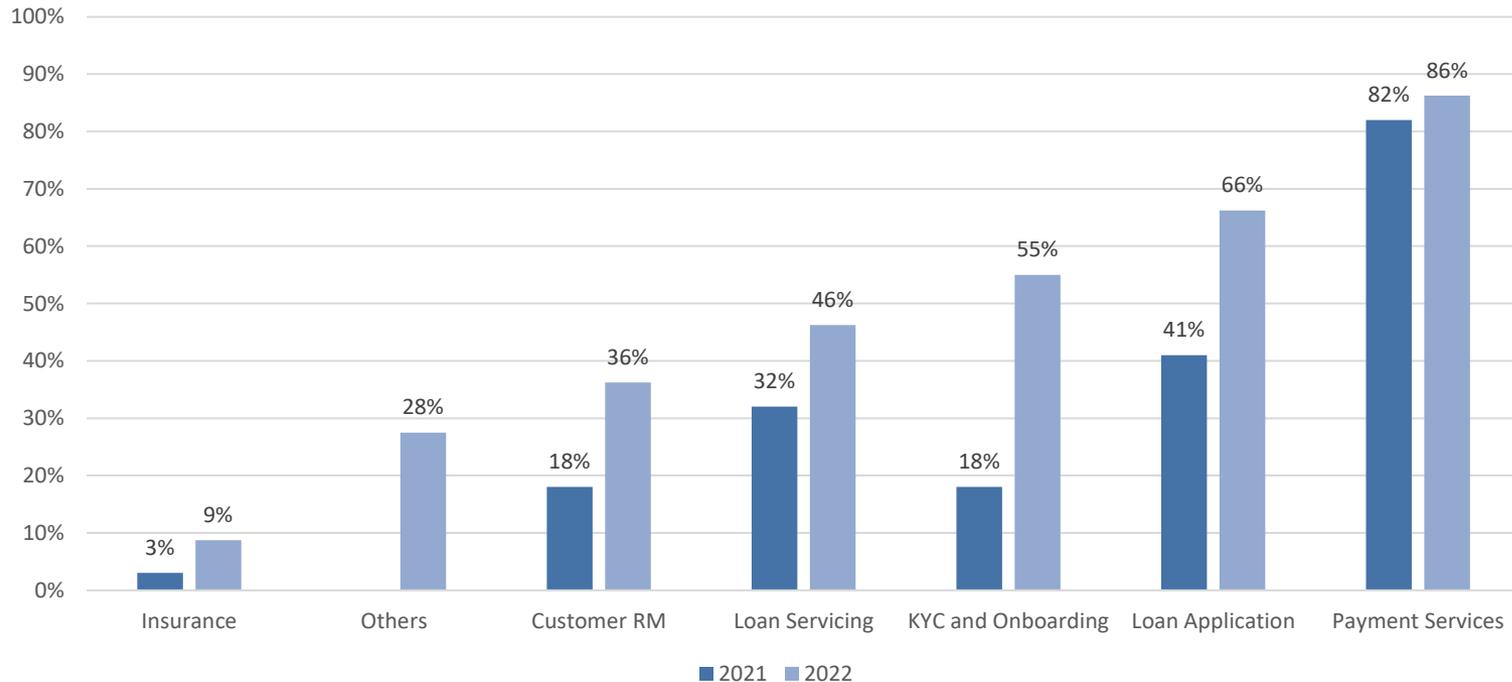
Number of customers and sales that originated through digital channels in the past six months?



Member Pulse Survey

What MSME client operations have been fully digitalized as a result of COVID-19?

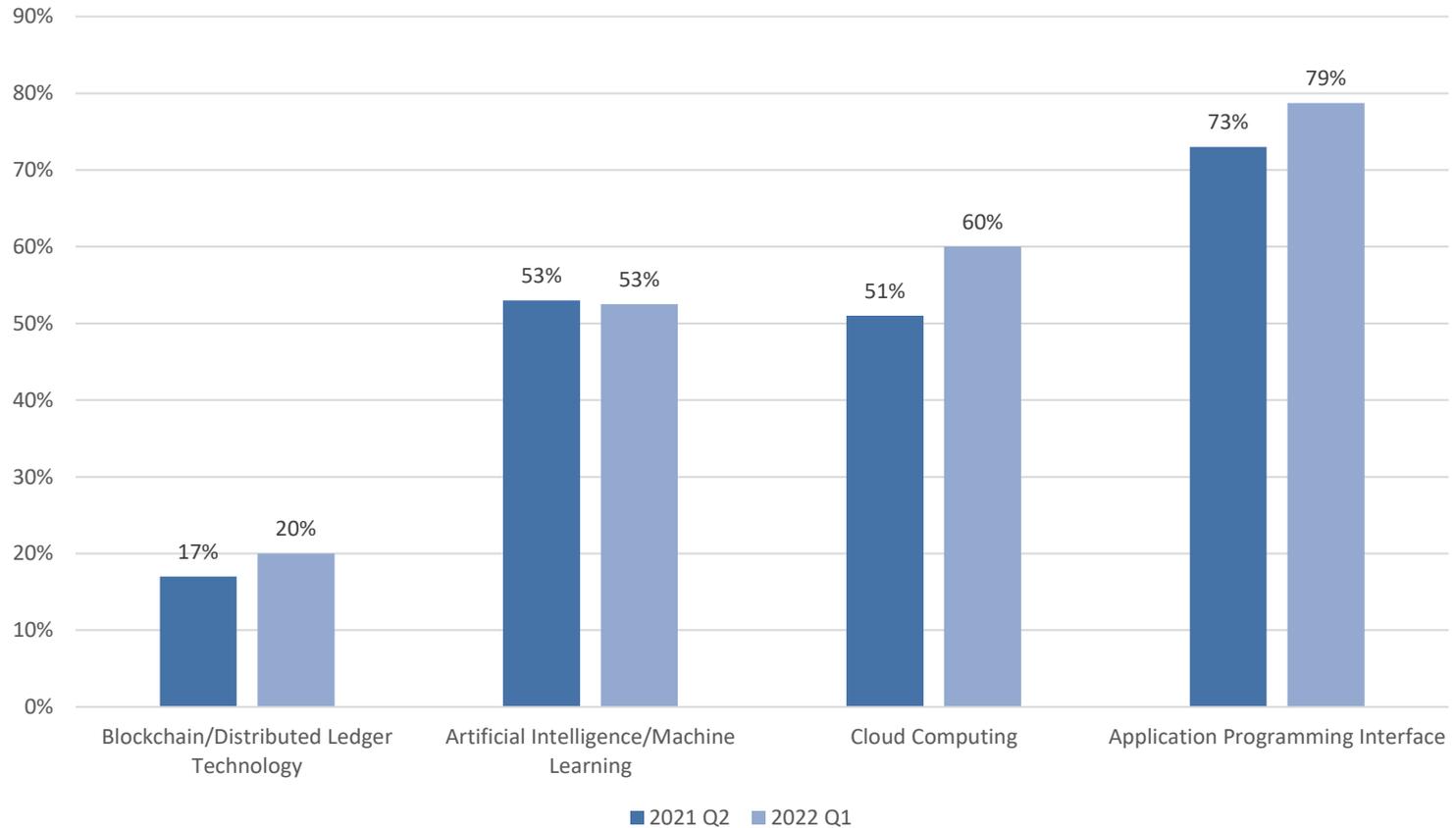
Digitalization of MSME Client Operations



Others include documents exchange and storage, field project partner coordination, loan guarantee issuance process , bill payments, training and capacity building session

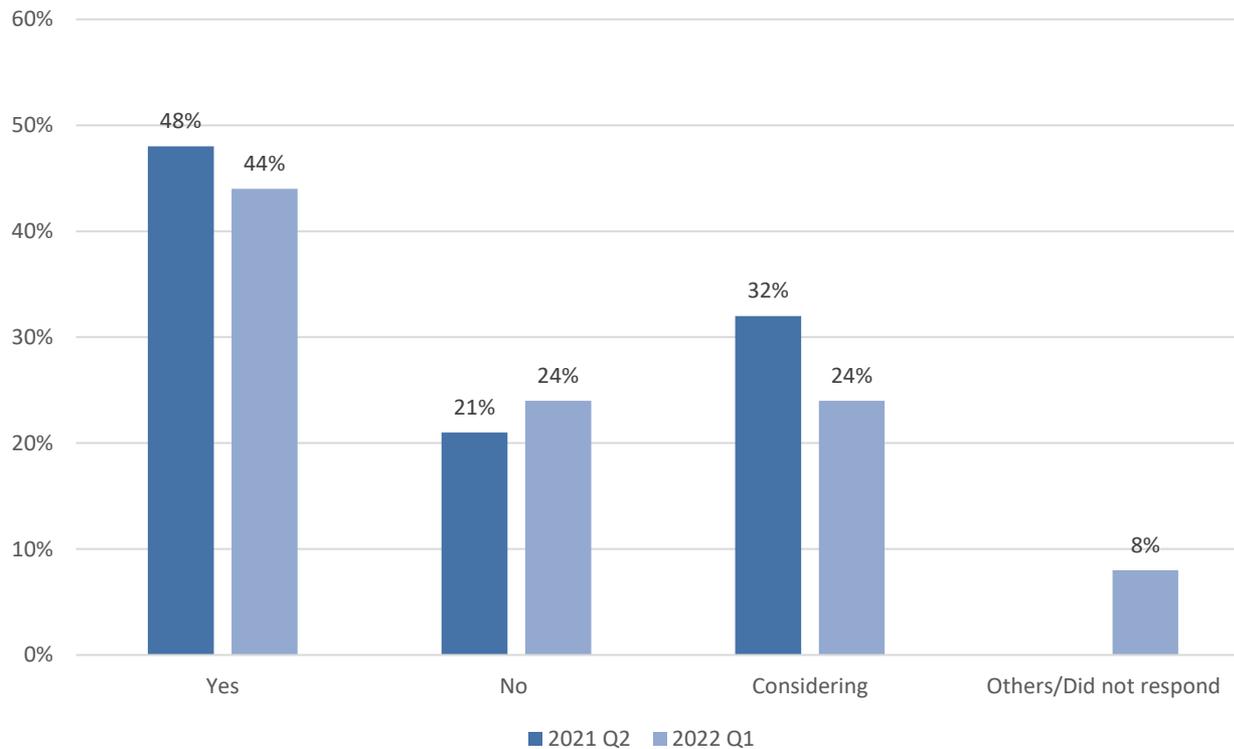
Member Pulse Survey

Has COVID-19 pushed you to adopt one of these technologies as part of the digitalization of your processes and services?



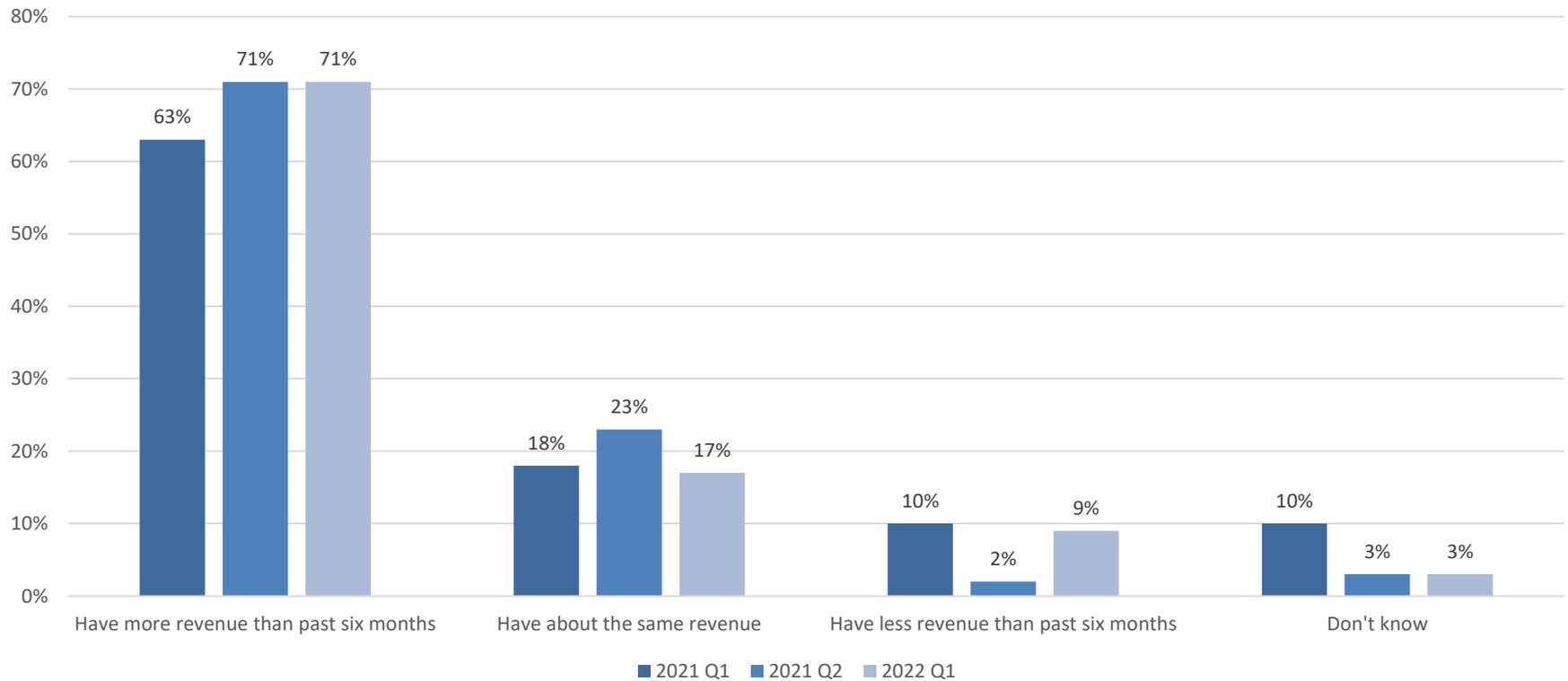
Member Pulse Survey (Q1 2022)

Have you partnered with a FinTech company to offer new digital financial product/services to your MSME client?



Member Pulse Survey (Q1 2022)

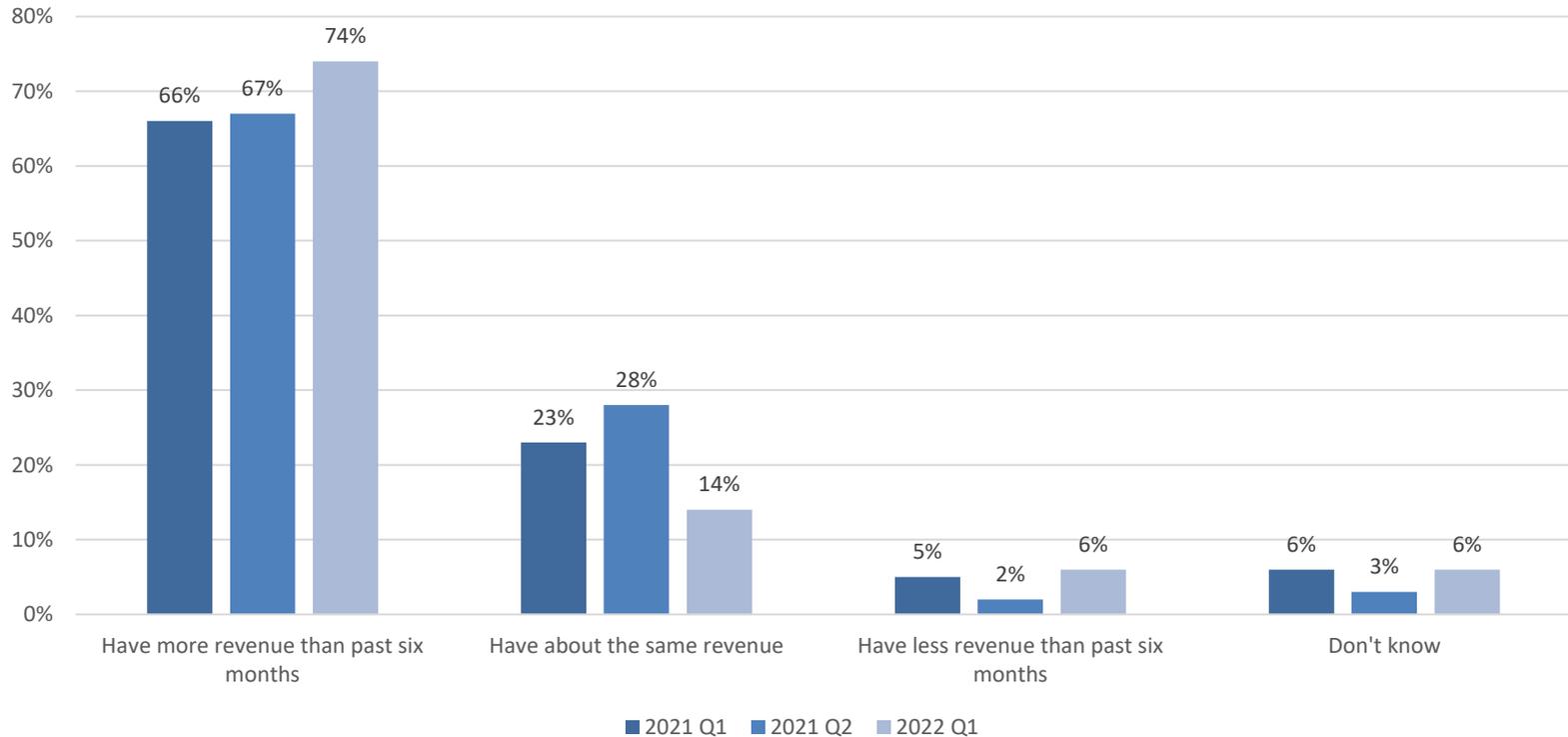
In the next 6 months, what do you expect to happen to your revenue?



**This question was addressed to all members (lenders and non-lenders) in 2021, but in 2022 it was addressed only to non-lenders. Also, in 2021 the question asked about the next quarter, as opposed to the next six months in 2022.*

Member Pulse Survey (Q1 2022)

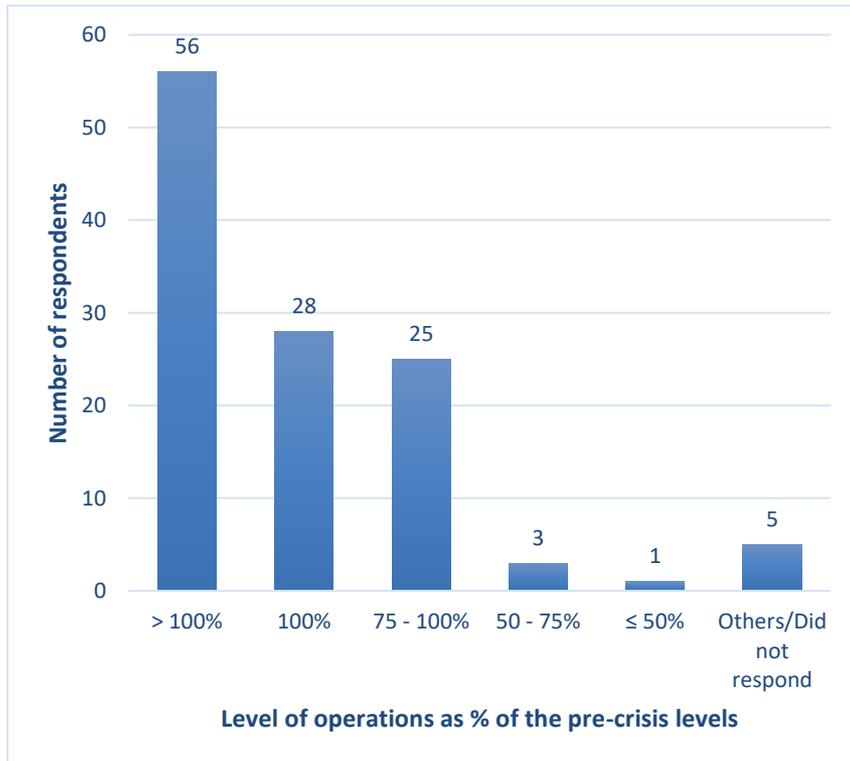
In the next 6 months, what do you expect to happen to the number of your active customers?



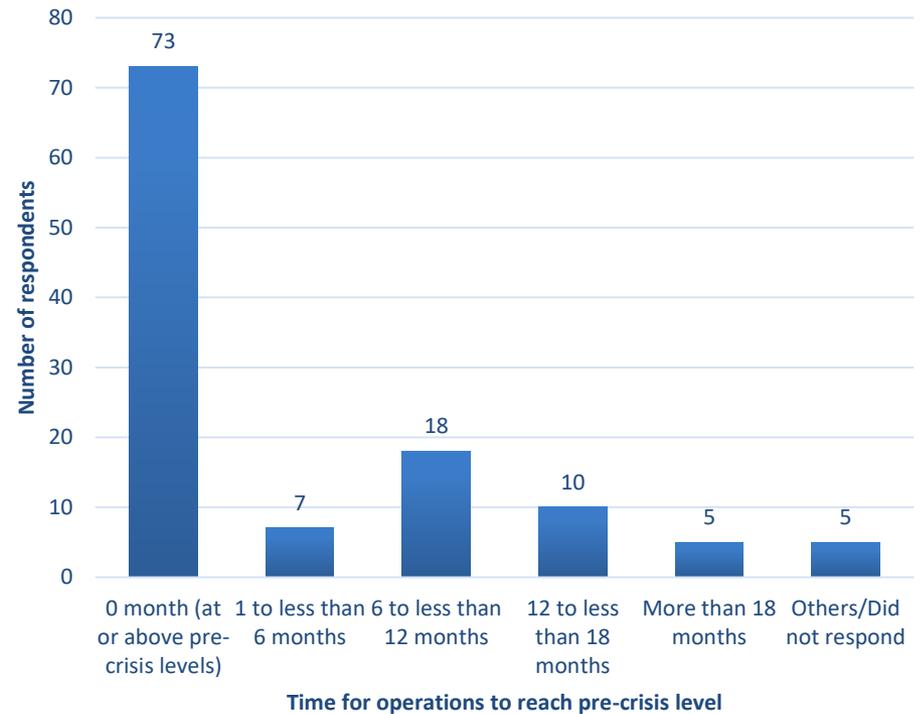
**This question was addressed to all members (lenders and non-lenders) in 2021, but in 2022 it was addressed only to non-lenders. Also, in 2021 the question asked about the next quarter, as opposed to the next six months in 2022.*

Member Pulse Survey (Q1 2022)

What is your current level of operations as % of the pre-crisis levels?



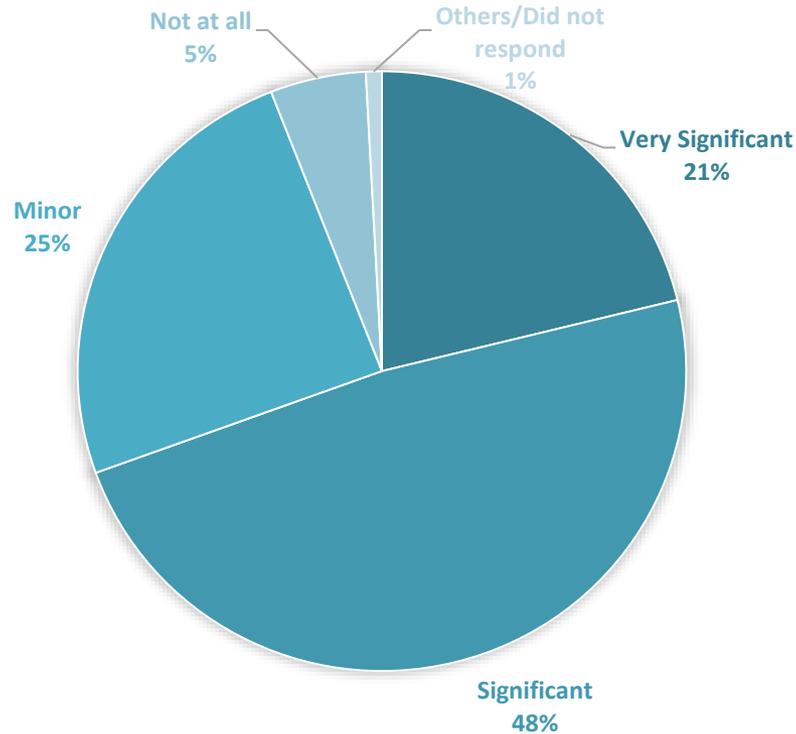
How long do you expect it will take for operations to reach pre-crisis level?



Member Pulse Survey (Q1 2022)

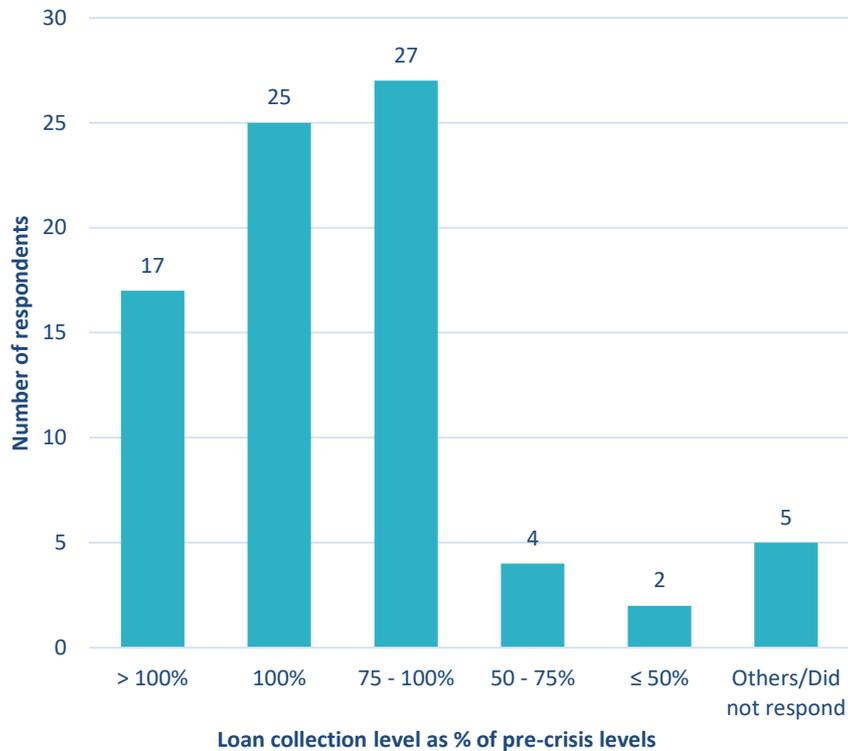
Digital Transformation

To what extent has the crisis accelerated the digital transformation of your operations?

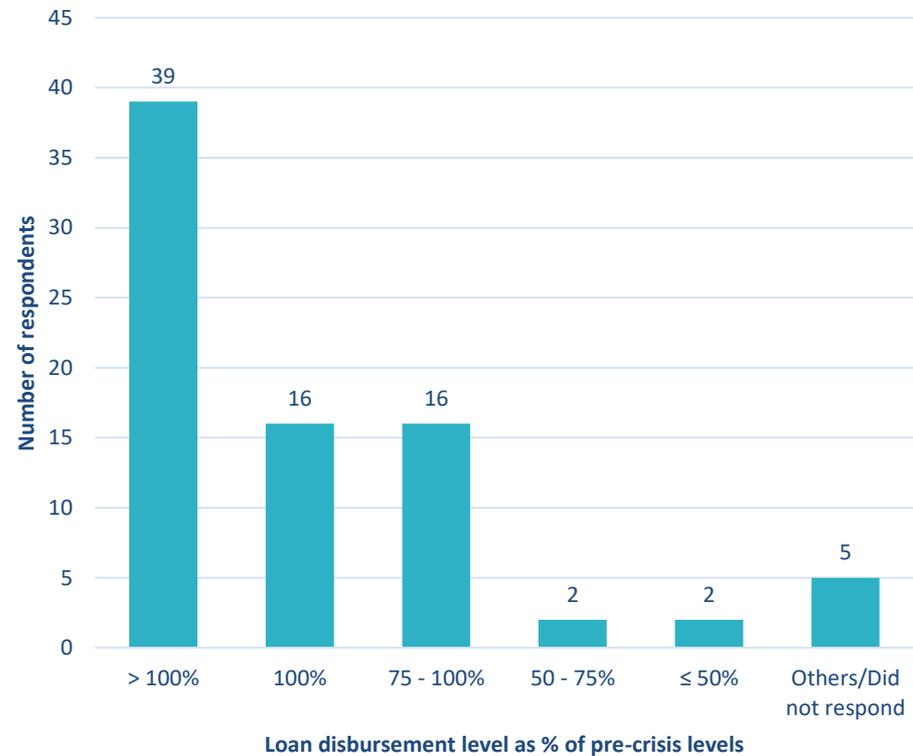


Member Pulse Survey (Q1 2022)

What are your current loan collection level as % of pre-crisis levels?

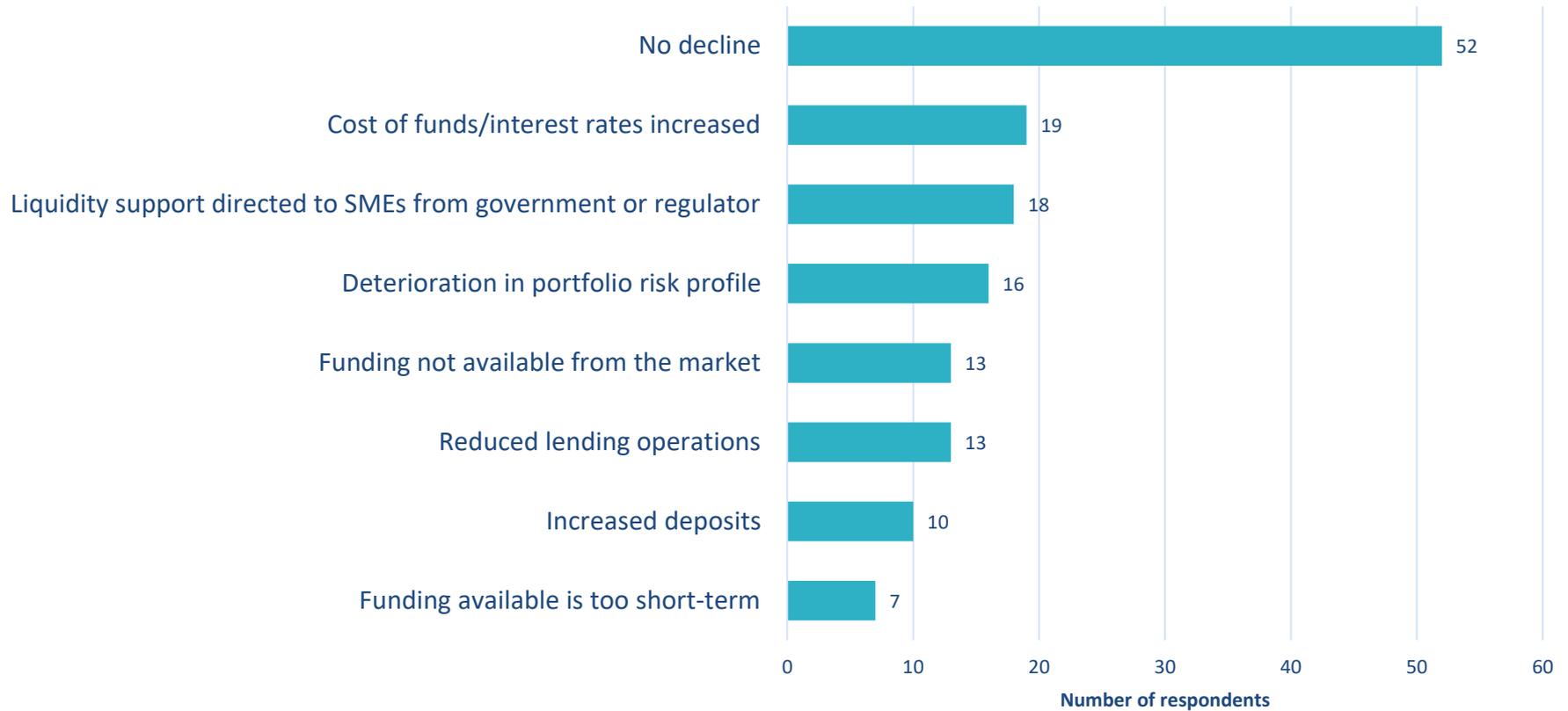


What are your current loan disbursement level as % of pre-crisis levels?



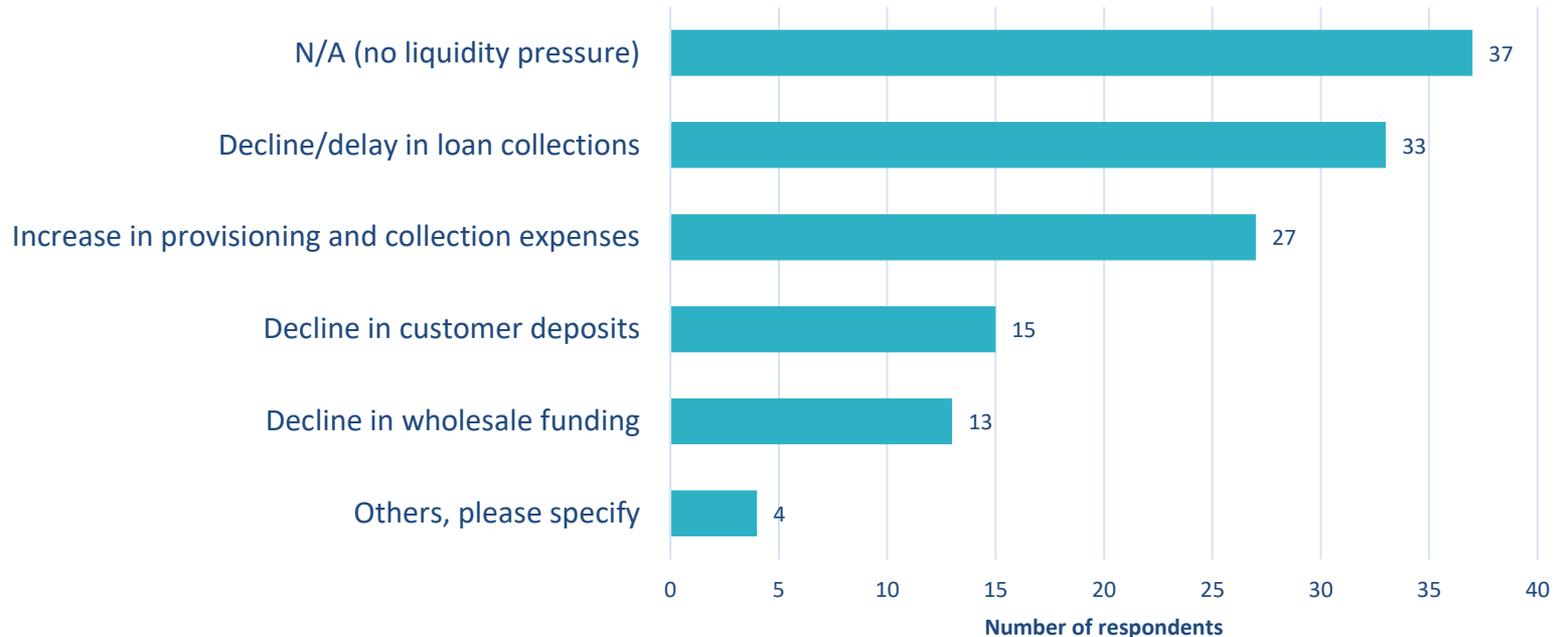
Member Pulse Survey (Q1 2022)

Main reasons for the decline in lending compared to pre-crisis levels



Member Pulse Survey (Q1 2022)

What types of liquidity pressures have you experienced since the pandemic?



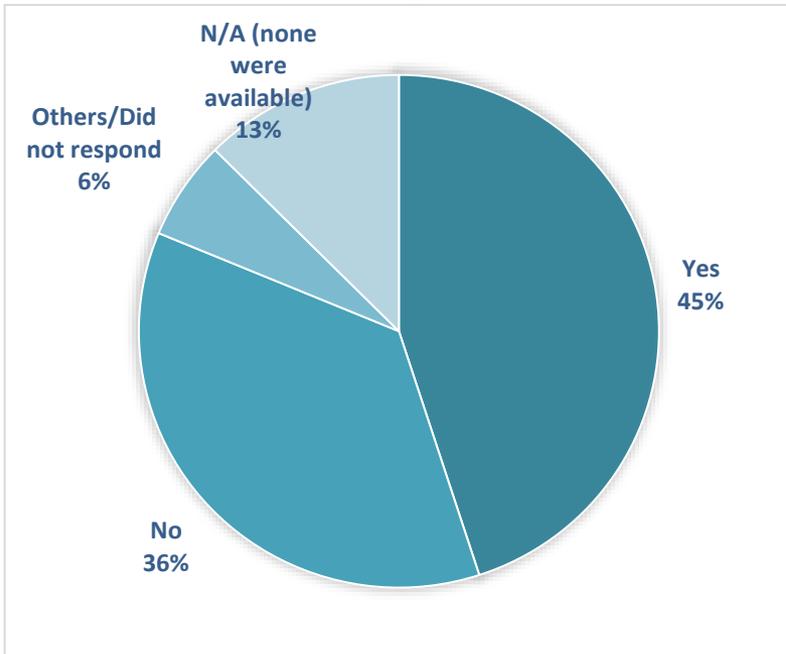
Others include delayed repayments of loans, increase of SWAP cost, etc.



Member Pulse Survey (Q1 2022)

Credit Guarantee

Have you leveraged credit guarantees to support your new loan originations since the pandemic?

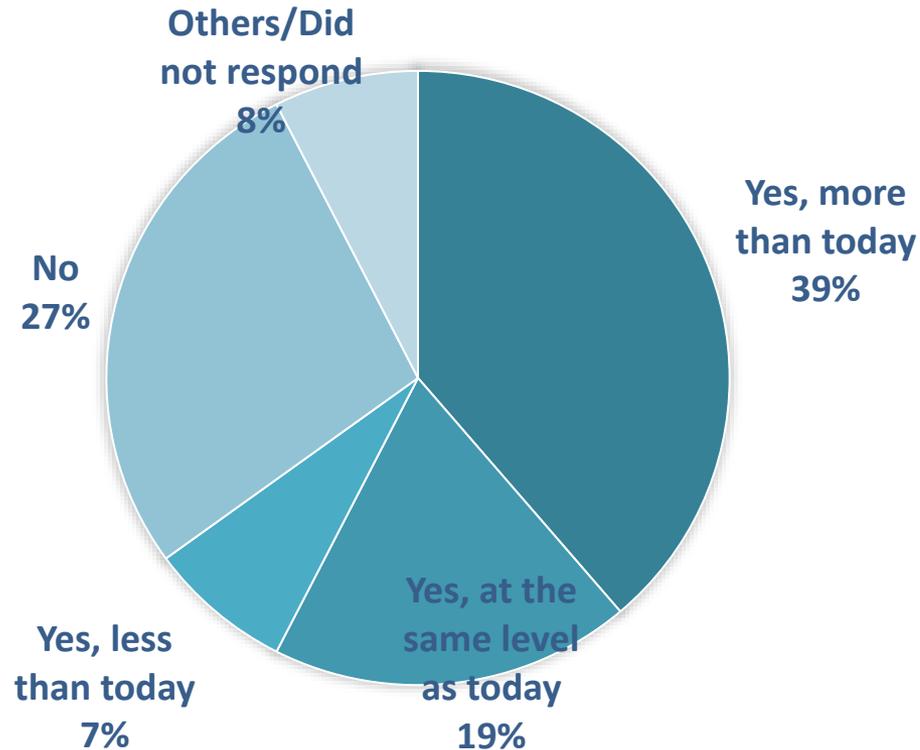


What share of your current portfolio is supported by credit guarantees?



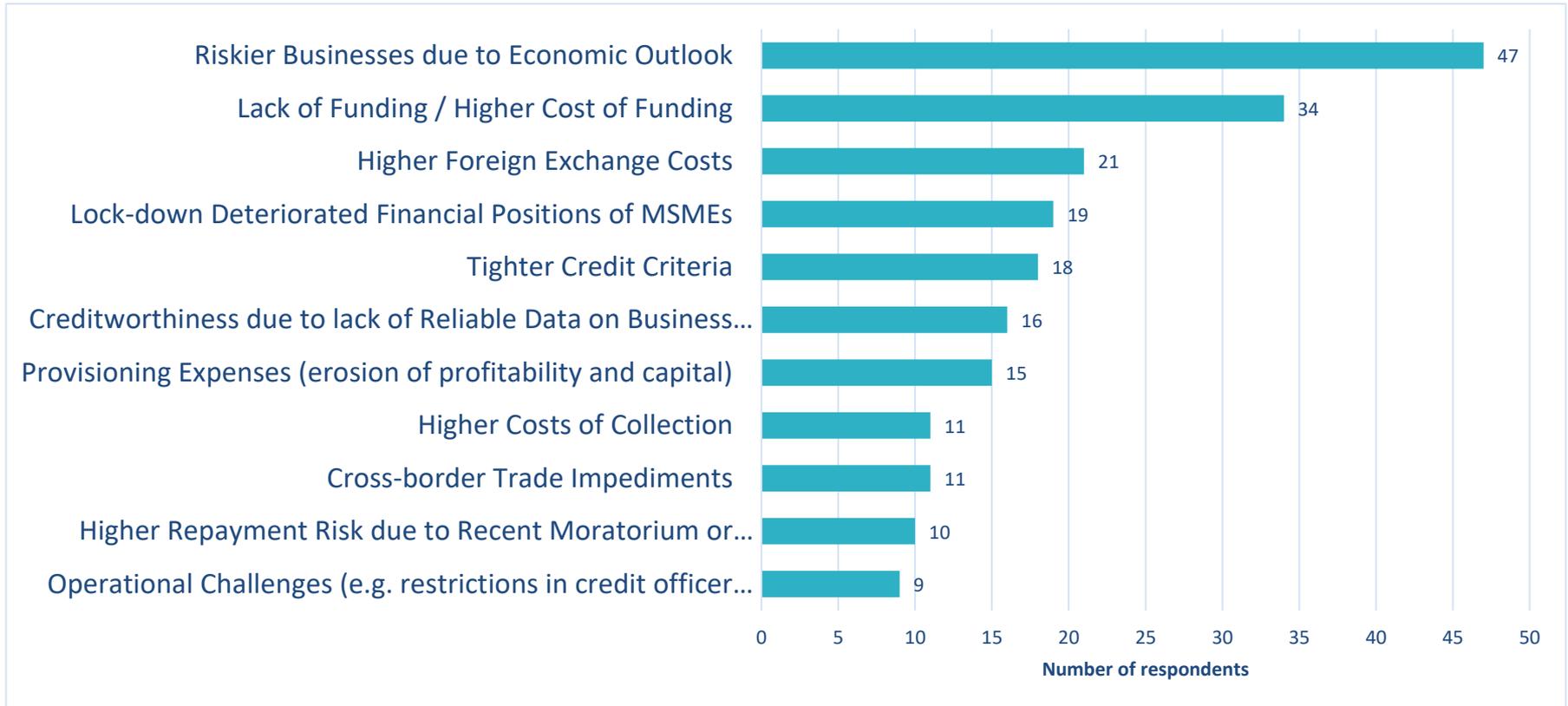
Member Pulse Survey (Q1 2022)

Over the next twelve months, do you expect to leverage credit guarantees in support of your new loan originations?



Member Pulse Survey (Q1 2022)

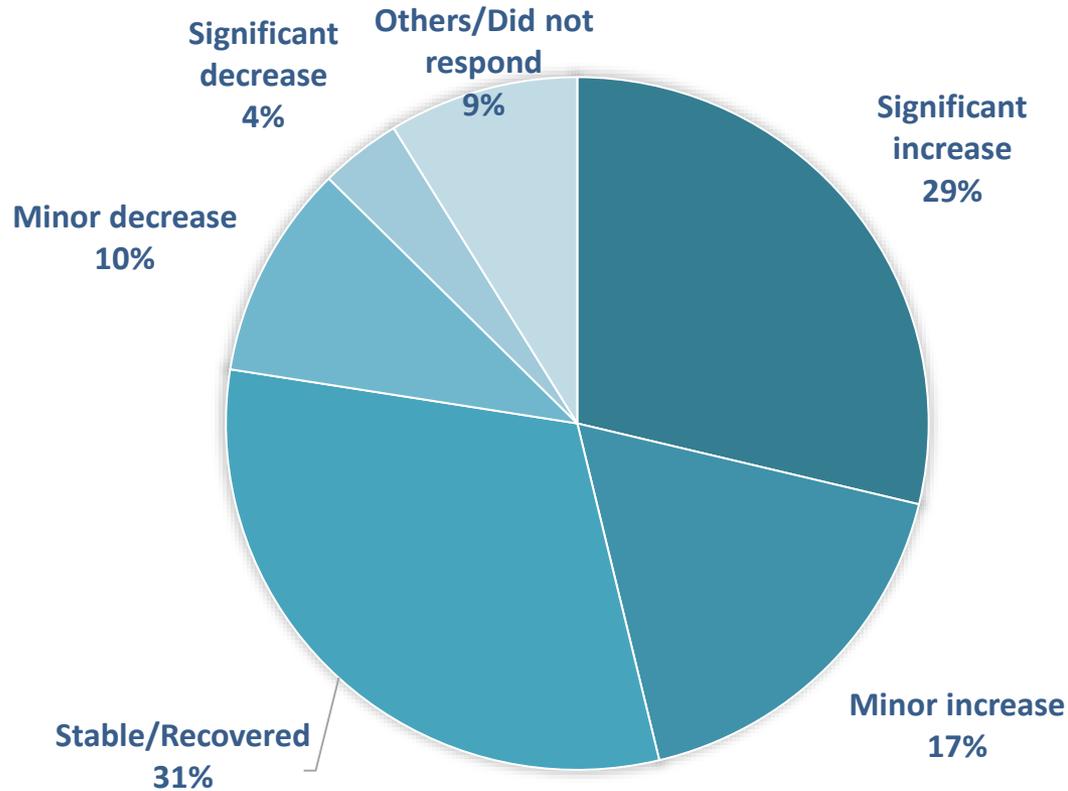
The most important factors that may hinder your ability to meet new demand from SMEs over the next 12 months.





Member Pulse Survey (Q1 2022)

How would you rate current demand for new MSME loans compared to pre-crisis levels?





SME FINANCE
FORUM

Accelerating finance for businesses

Connect with us

www.smefinanceforum.org

Twitter: @smefinanceforum

LinkedIn: SME Finance Forum

