

# SME Finance Forum

Convening 180+ members from 60+ countries, operating in 190+ countries sharing knowledge, spurring innovation in & promoting growth of SME financing.



Created by G20—  
Managed by



# Member Benefits

## LEARN

- Communities of practice
- Immersion Programs
- Study Visits
- Online library/Publications
- LinkedIn discussions
- Monthly webinars
- Global/ regional & partner events
- Fintech expo/demo
- Tips from experts
- SME data

## LINK

- Networking
- Contacts brokering
- B2B marketplace

## LEAD

- Connecting industry with policy-makers
- Voice in key policy bodies -G20, AFI, APEC/ ABAC, Basel institutions, OECD



Being a member of the SME Finance Forum gives us insight into innovations around the world.

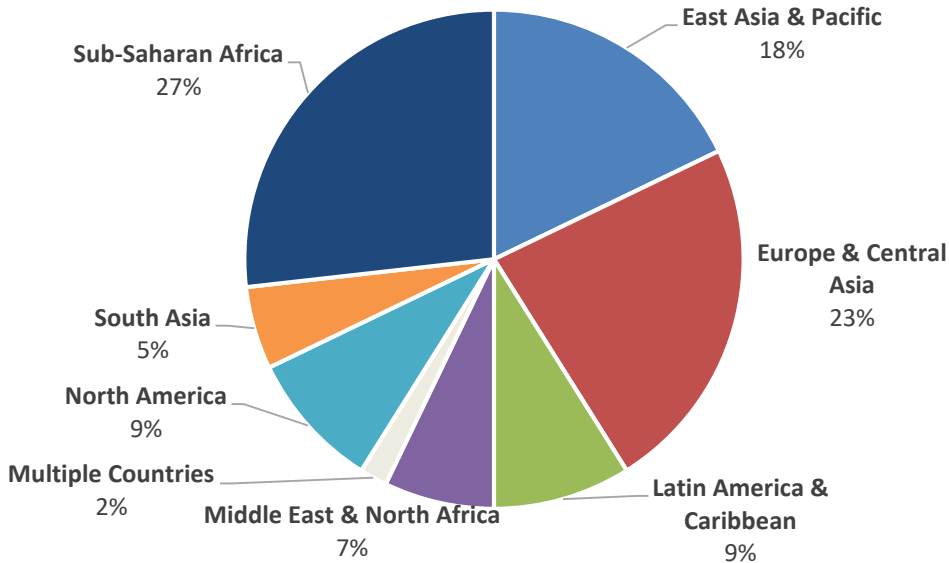
**Selim R. F. Hussain, CEO, BRAC Bank**



# Member Survey 5.0

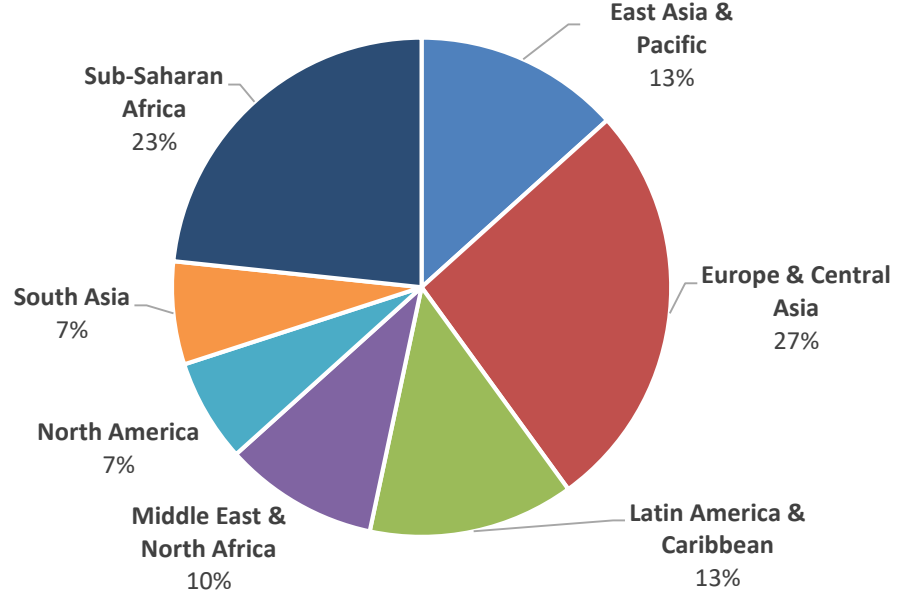
## All respondents (August)

56 Respondents  
from  
46 different countries



## Consistent respondents (June-August)

30 Respondents  
from  
24 different countries



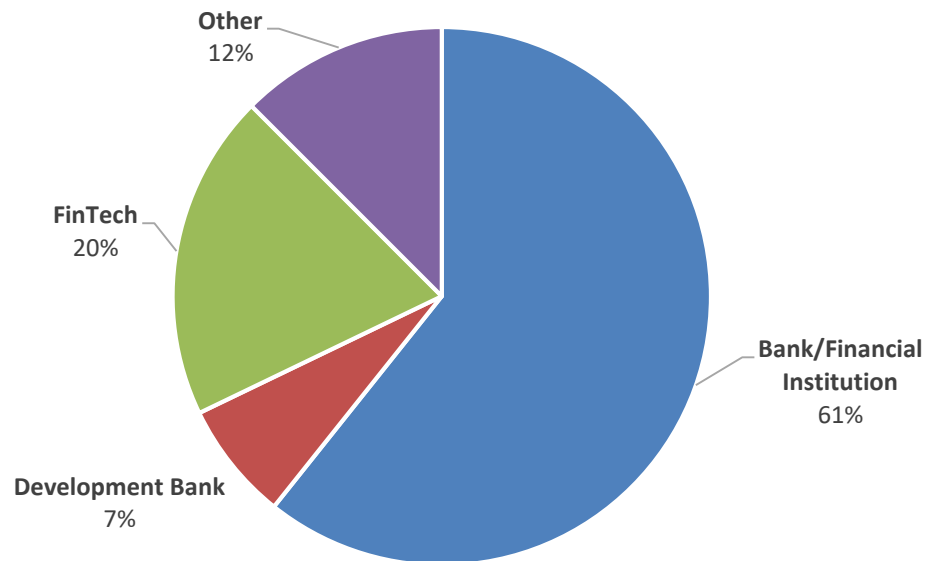
*\*Data are **not** strictly comparable, unless specified, as they are based on data reported by varying sets of members*



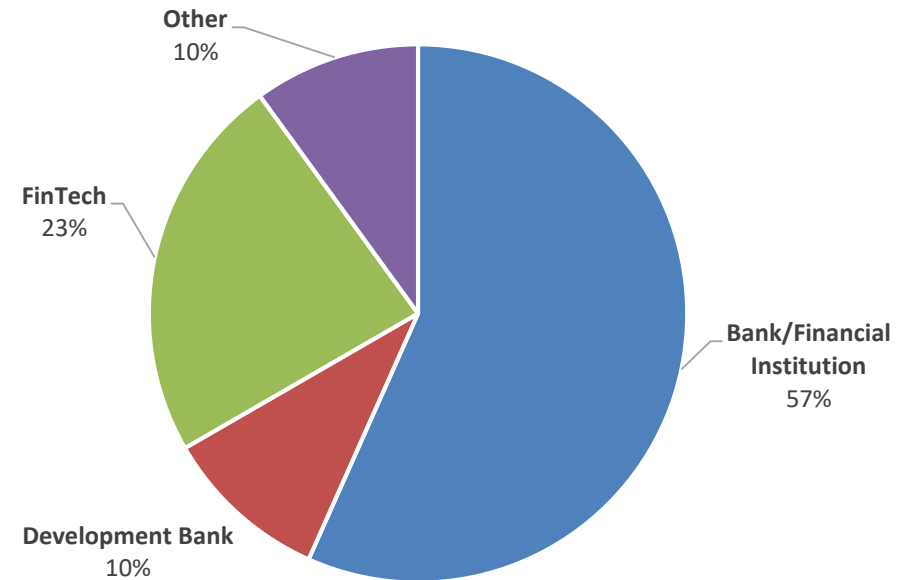
# Member Survey 5.0

## Type of Business

All respondents  
(August)

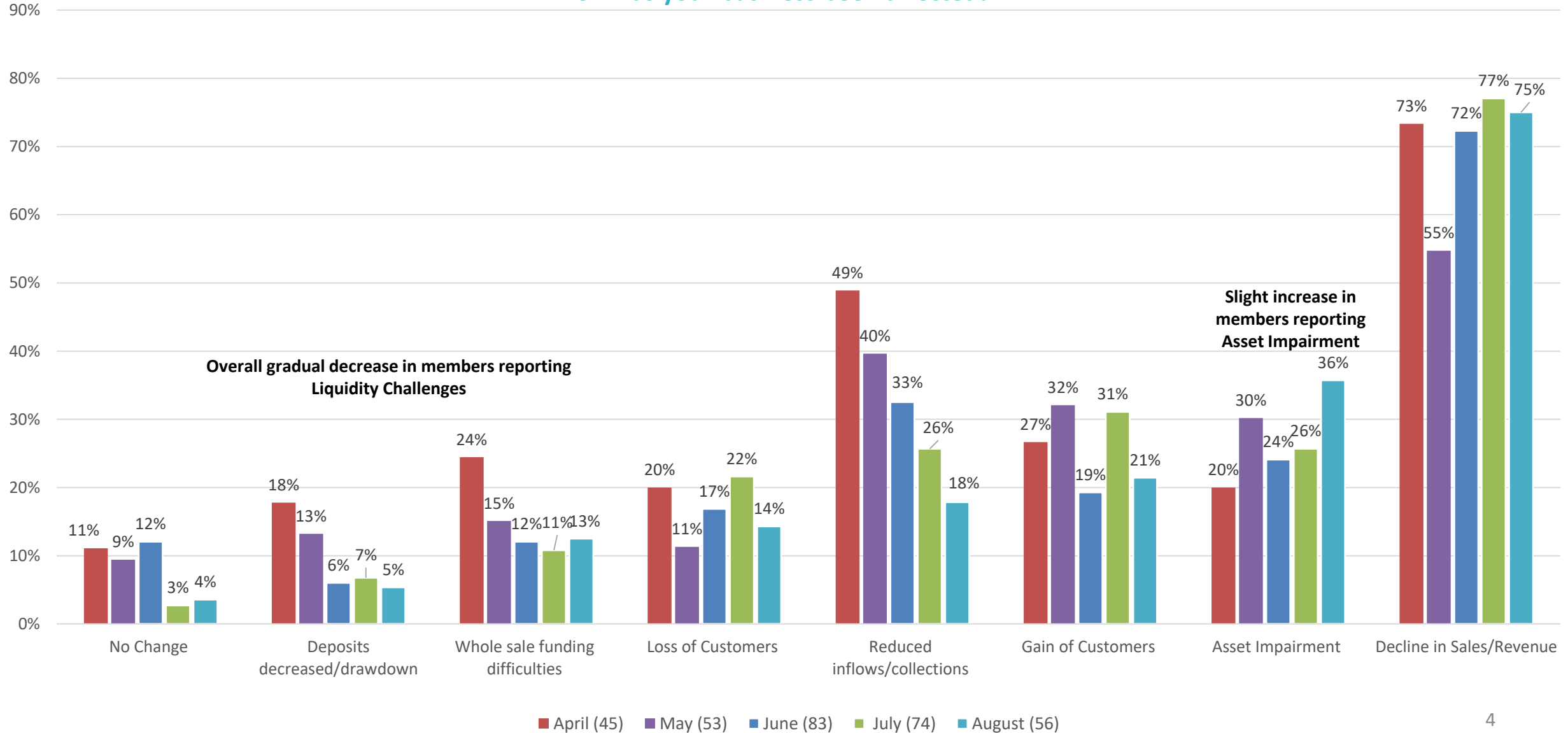


Repeat respondents  
(June-August)



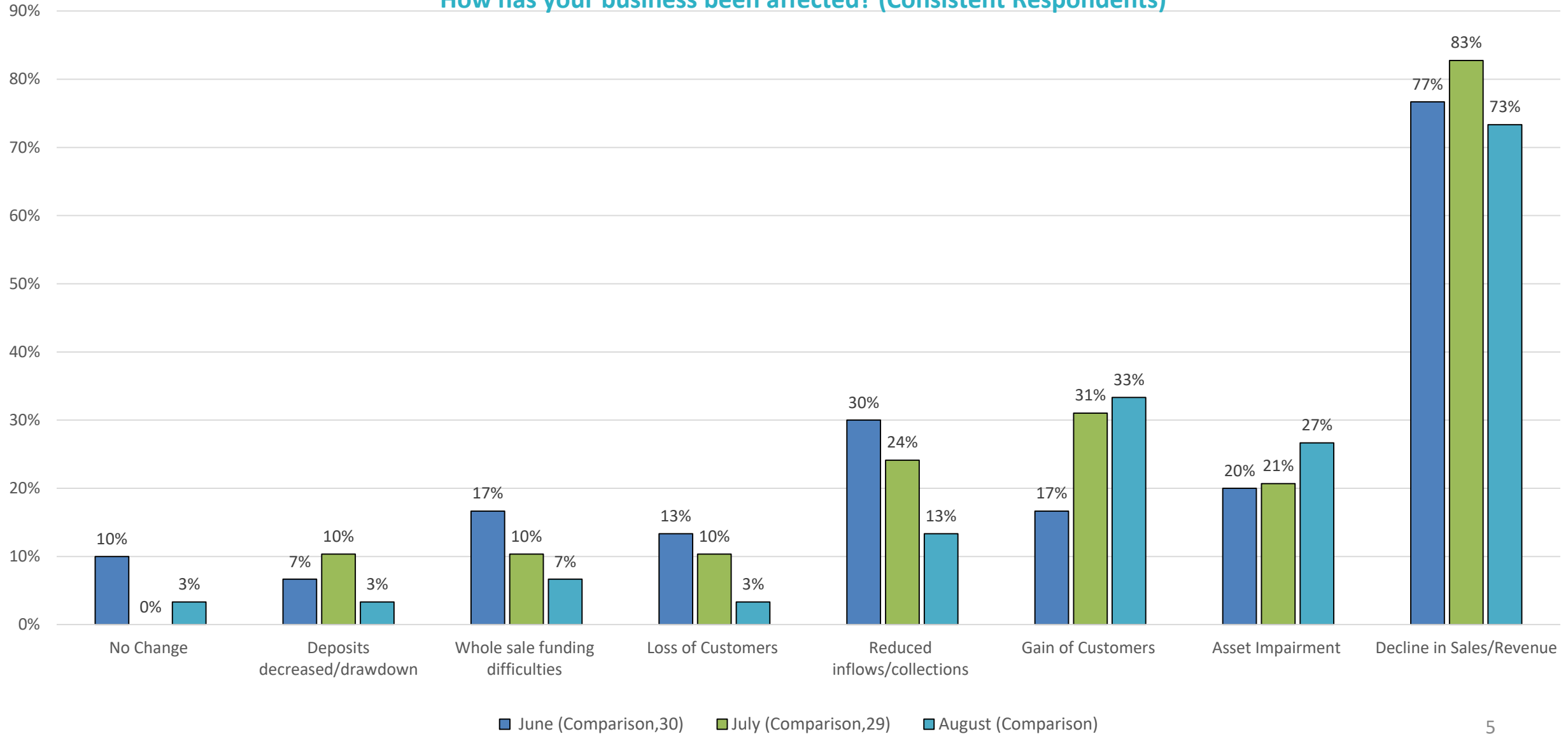
# Member Survey 5.0

How has your business been affected?



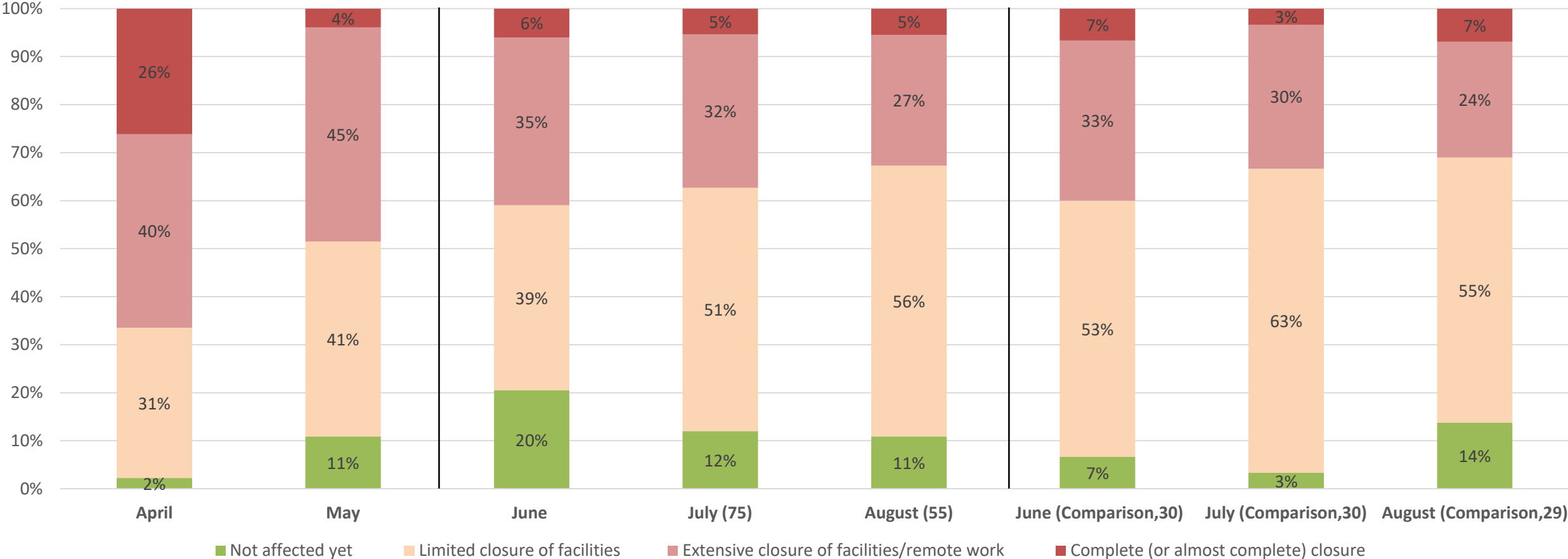
# Member Survey 5.0

## How has your business been affected? (Consistent Respondents)



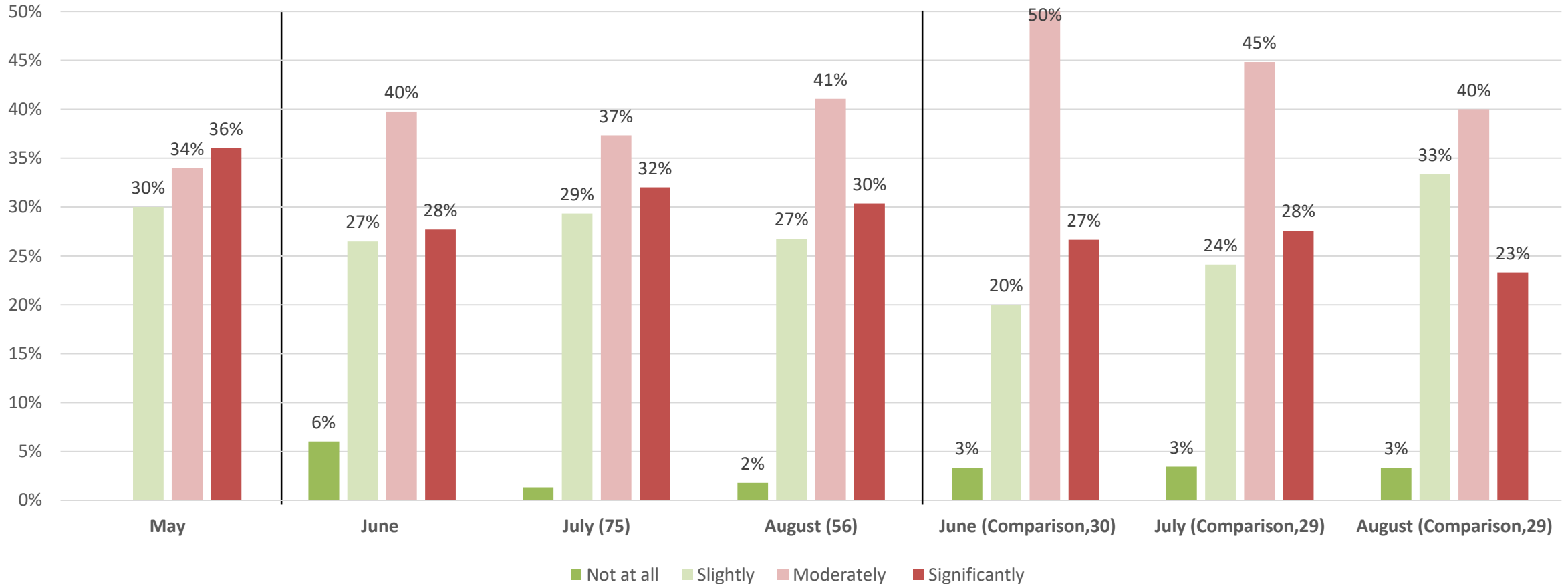
# Member Survey 5.0

Change in Operations due to COVID-19?



# Member Survey 5.0

## Extent of change in operations due to COVID-19?

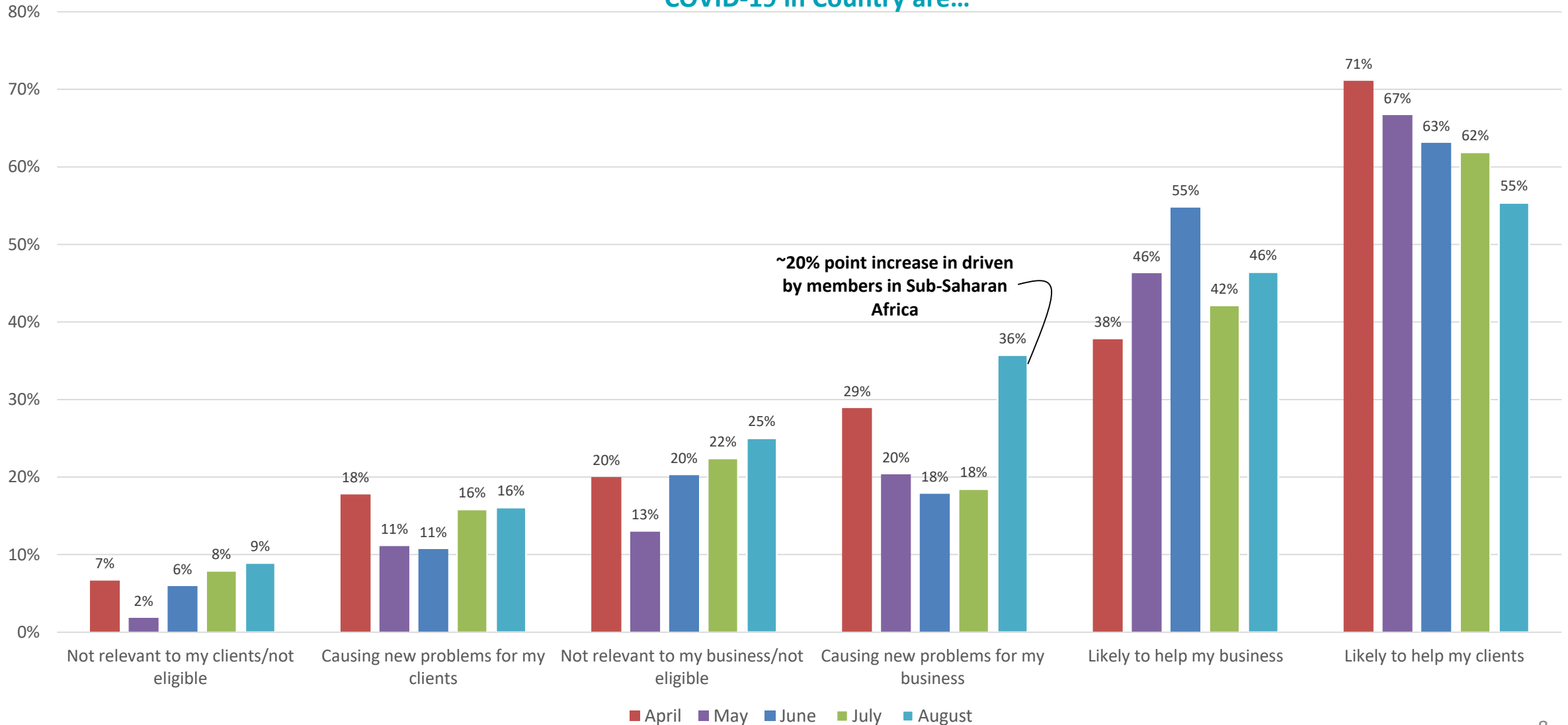




# Member Survey 5.0

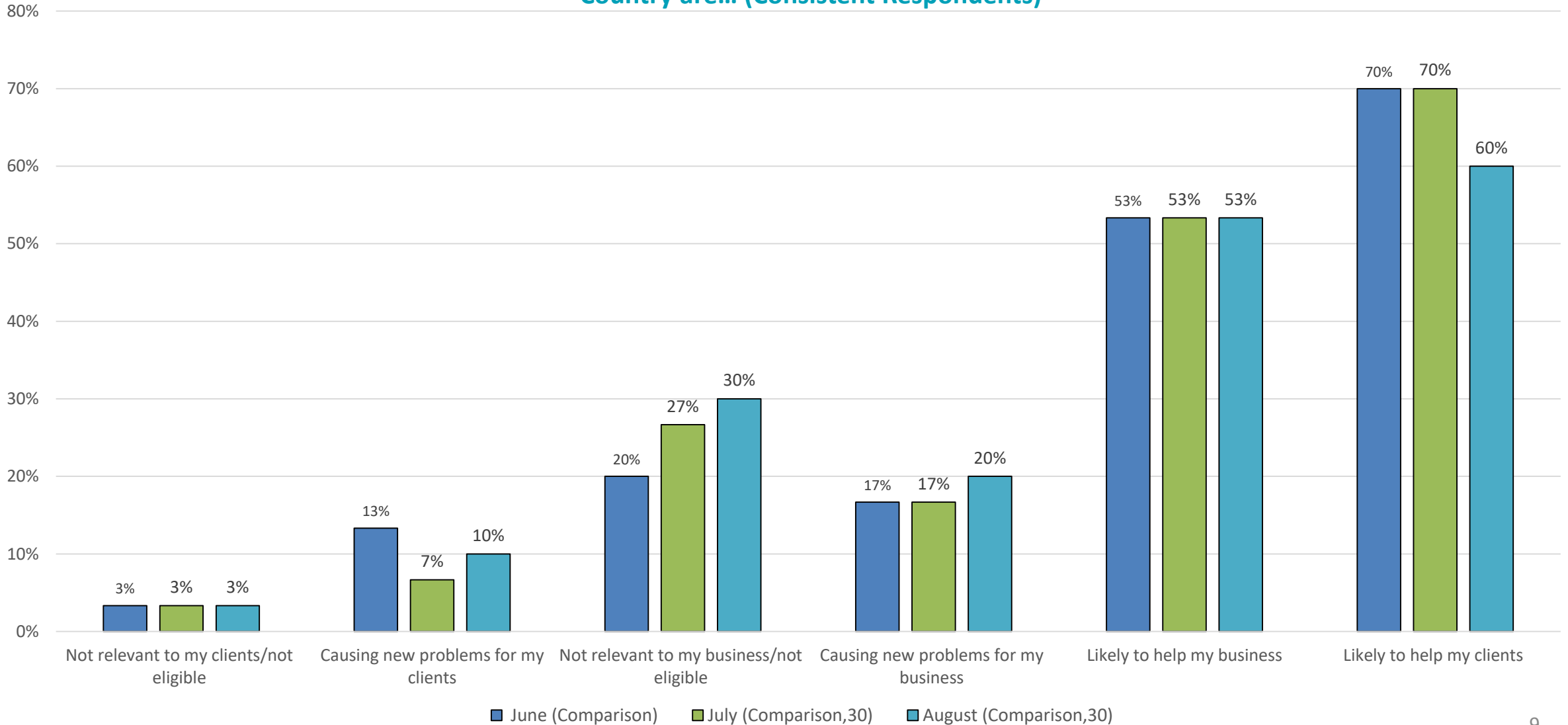
## Government and Regulatory responses for COVID-19 in Country are...

Gradual decrease in members reporting that government responses might help their SME clients



# Member Survey 5.0

Government and Regulatory responses for COVID-19 in  
Country are... (Consistent Respondents)



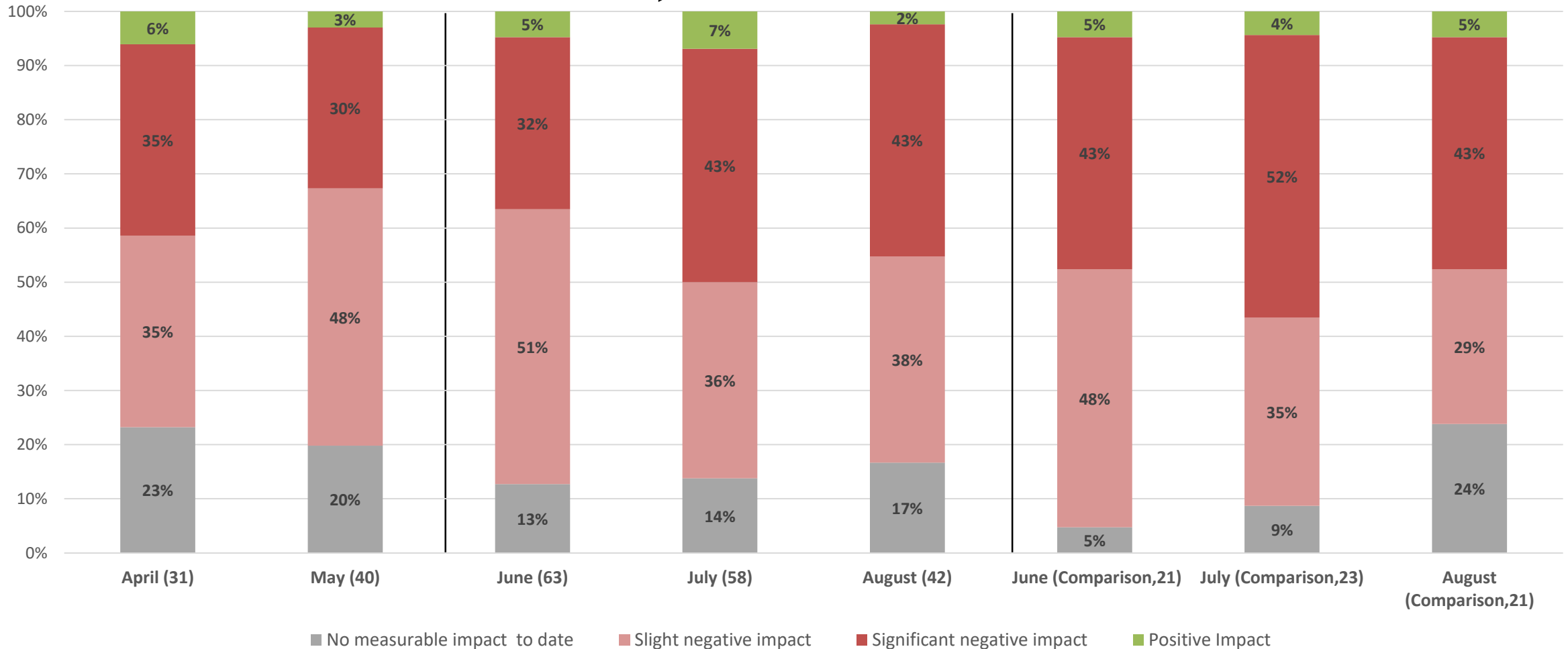
# Member Survey 5.0

If you are involved in lending...

How has your portfolio been affected?

Consistent respondent sample faring slightly better this month. But Majority still face negative impacts

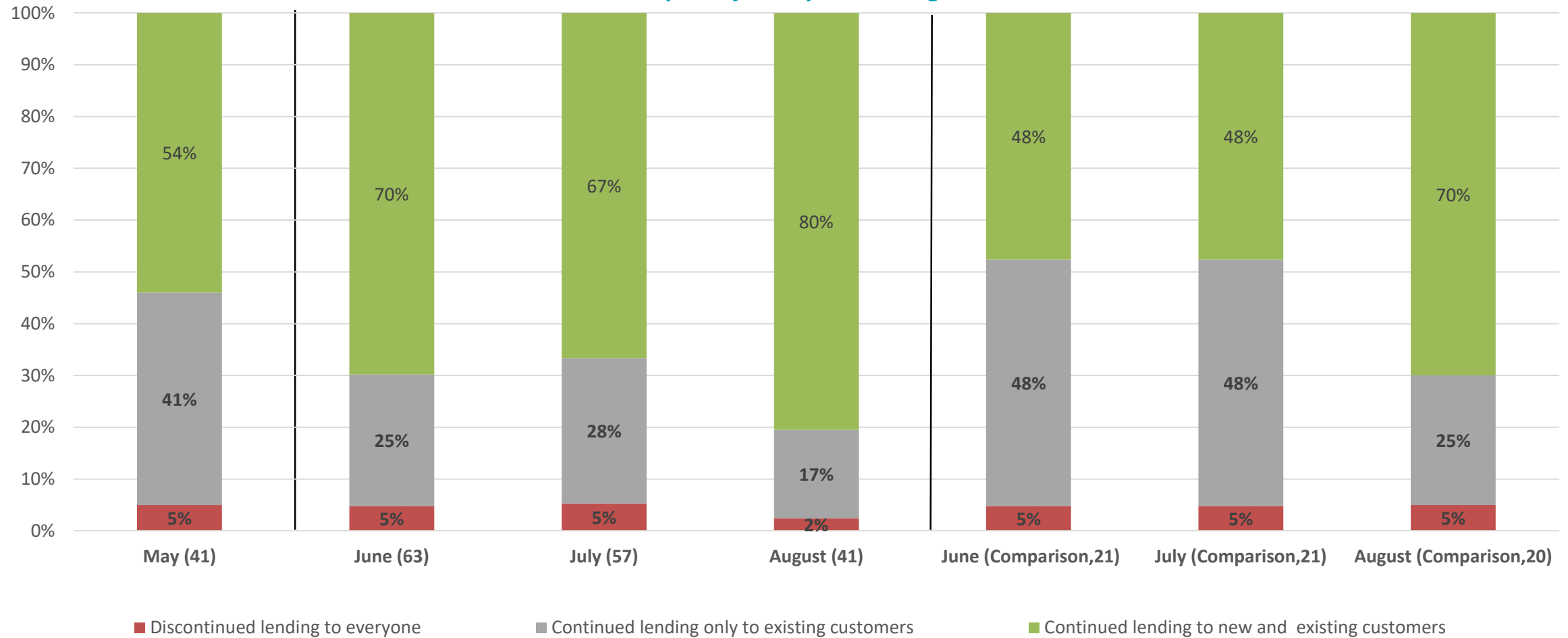
Impact on portfolio seems to be worsening



# Member Survey 5.0

**If you are involved in lending...**  
**How have you adjusted your Lending?**

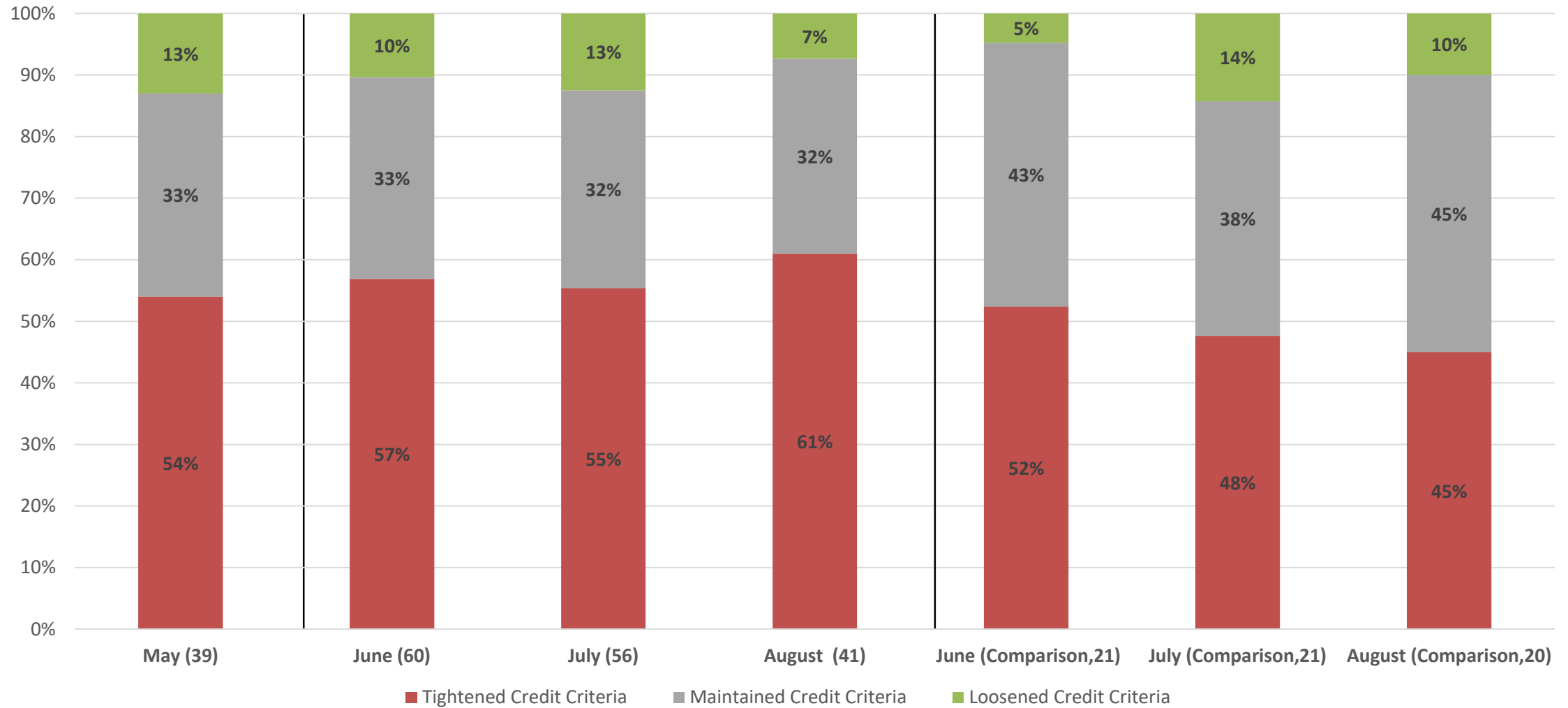
**Increase in members reporting that they are lending to new customers**



# Member Survey 5.0

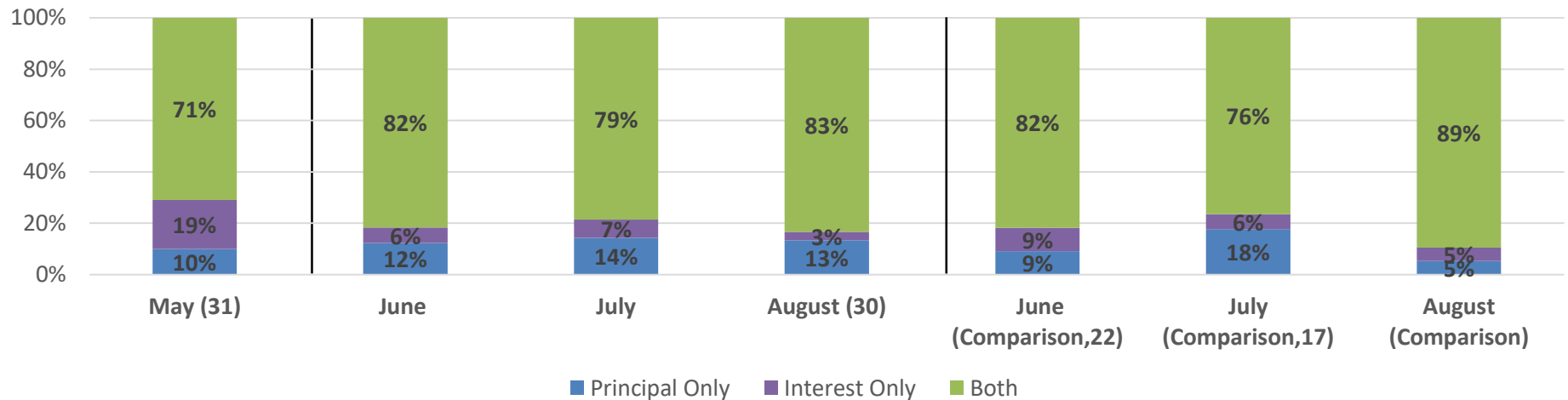
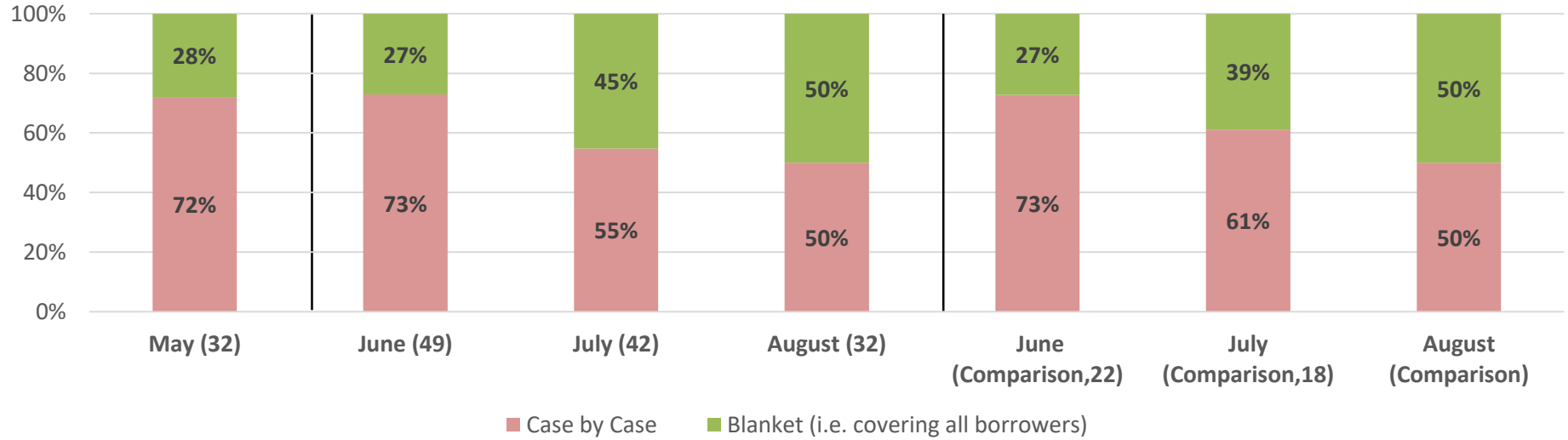
If you are involved in lending...

How have you adjusted your Credit Criteria?



# Member Survey 5.0

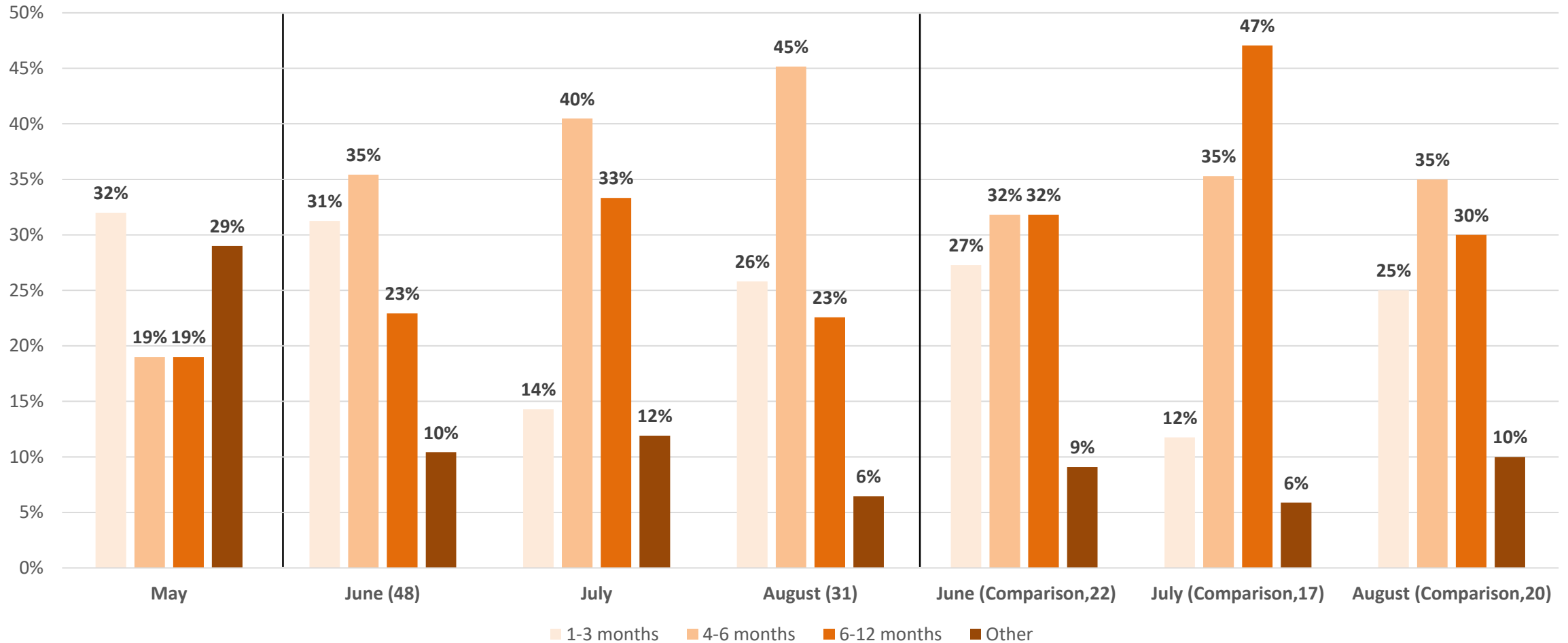
## Moratorium





# Member Survey 5.0

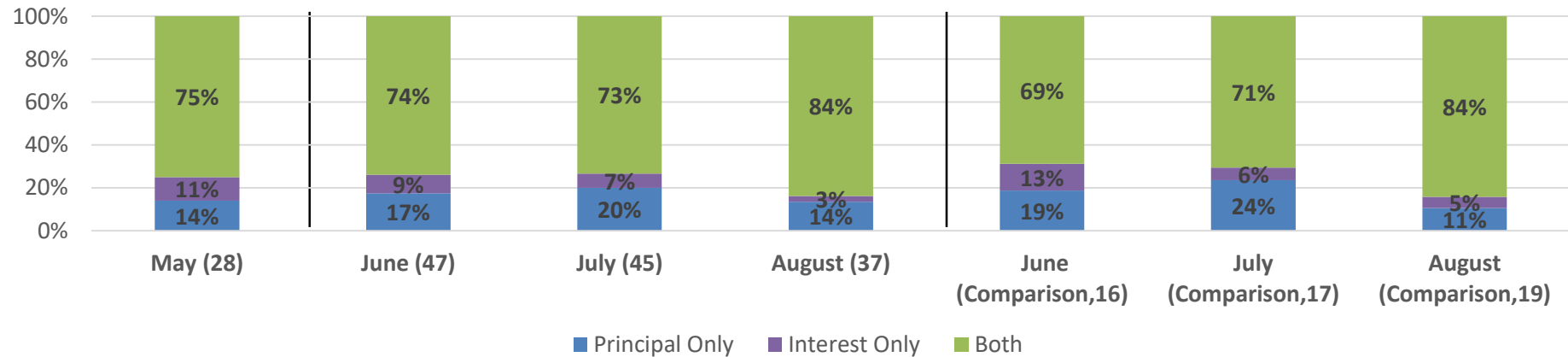
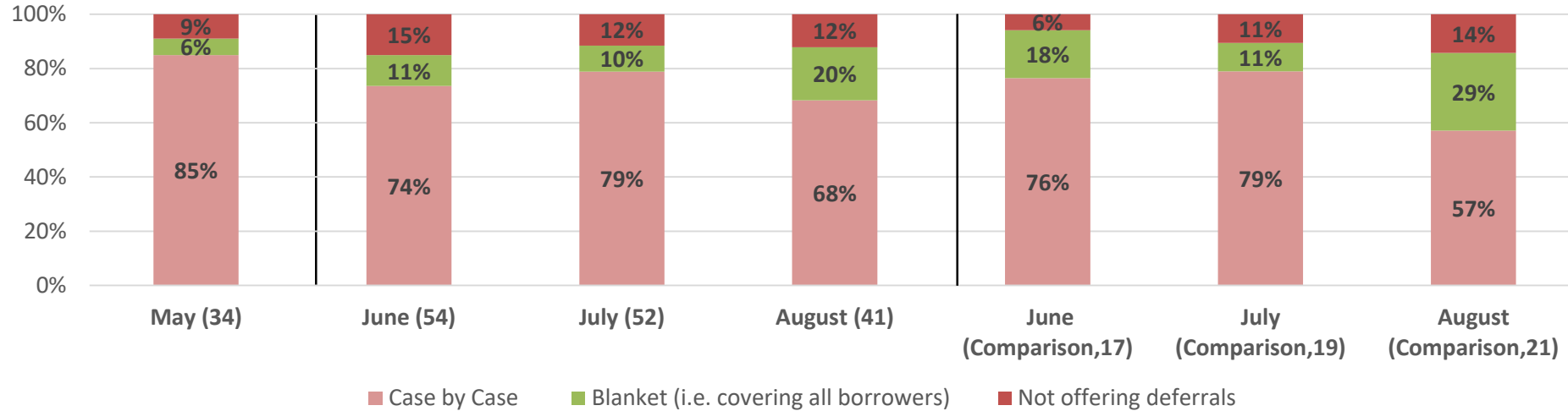
## Moratorium Timeline



# Member Survey 5.0

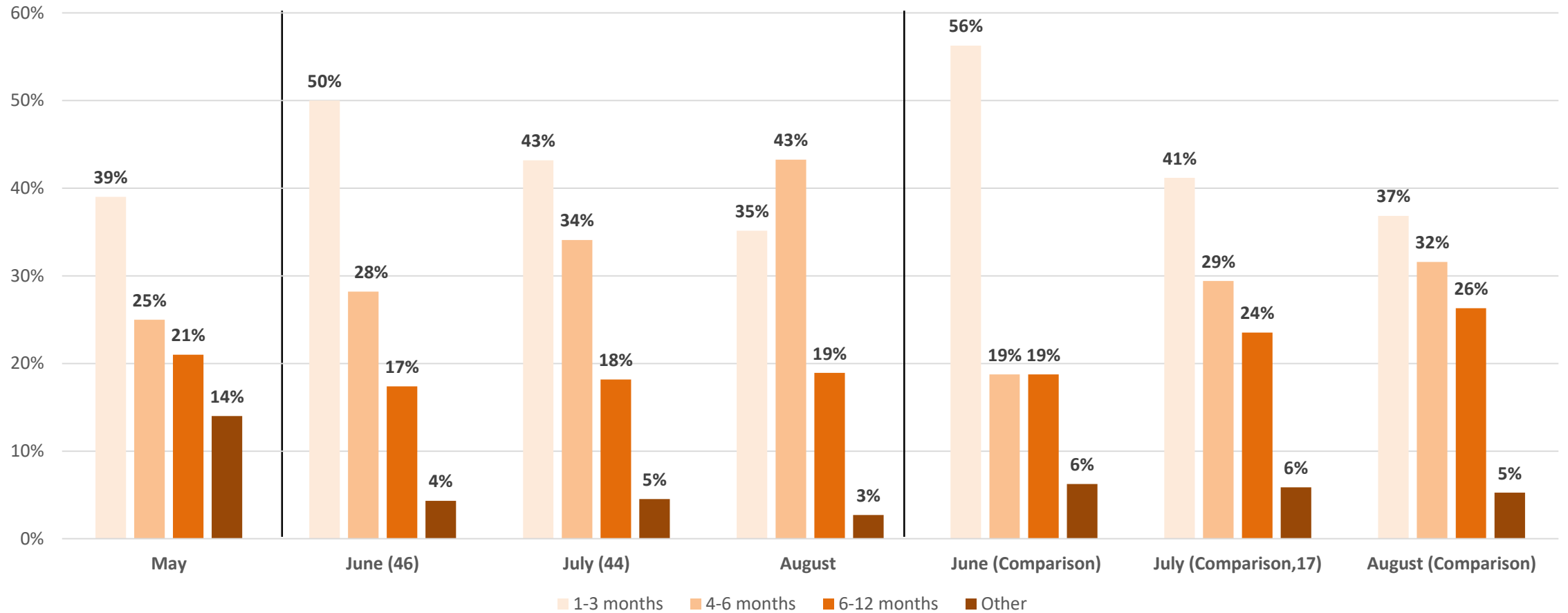
If there is *no* moratorium

Are you offering Deferrals?



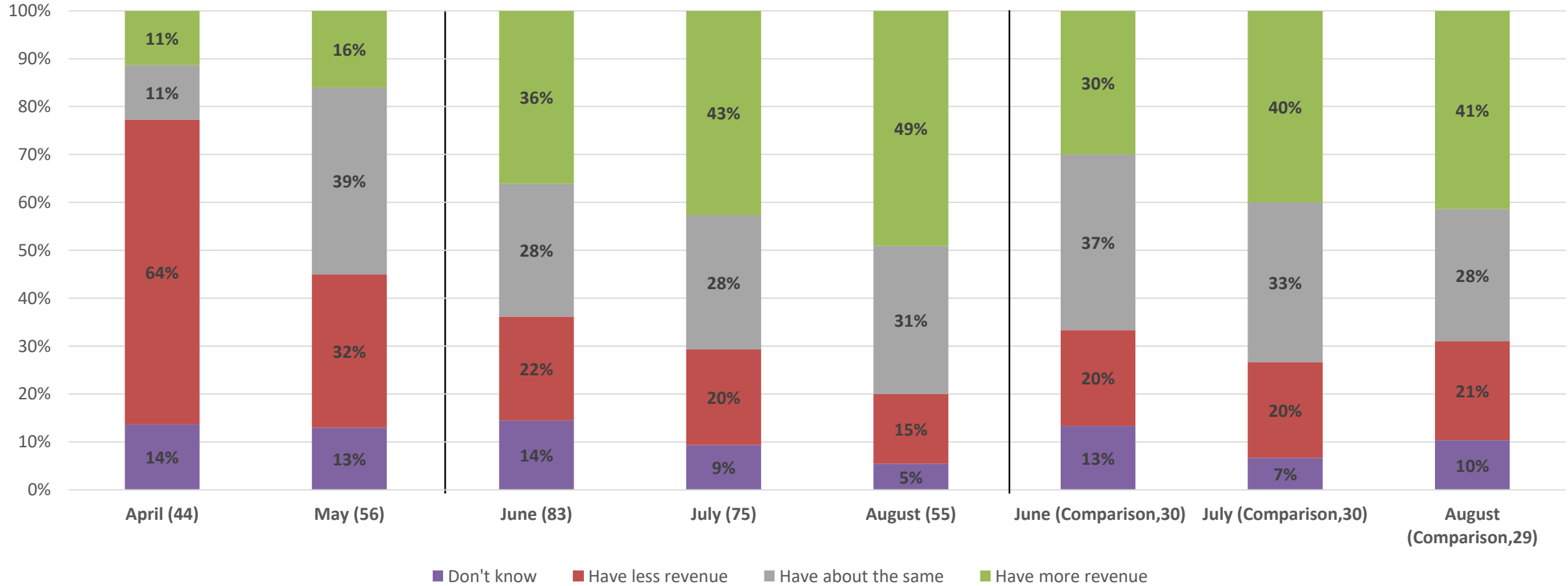
# Member Survey 5.0

## Deferral Timeline



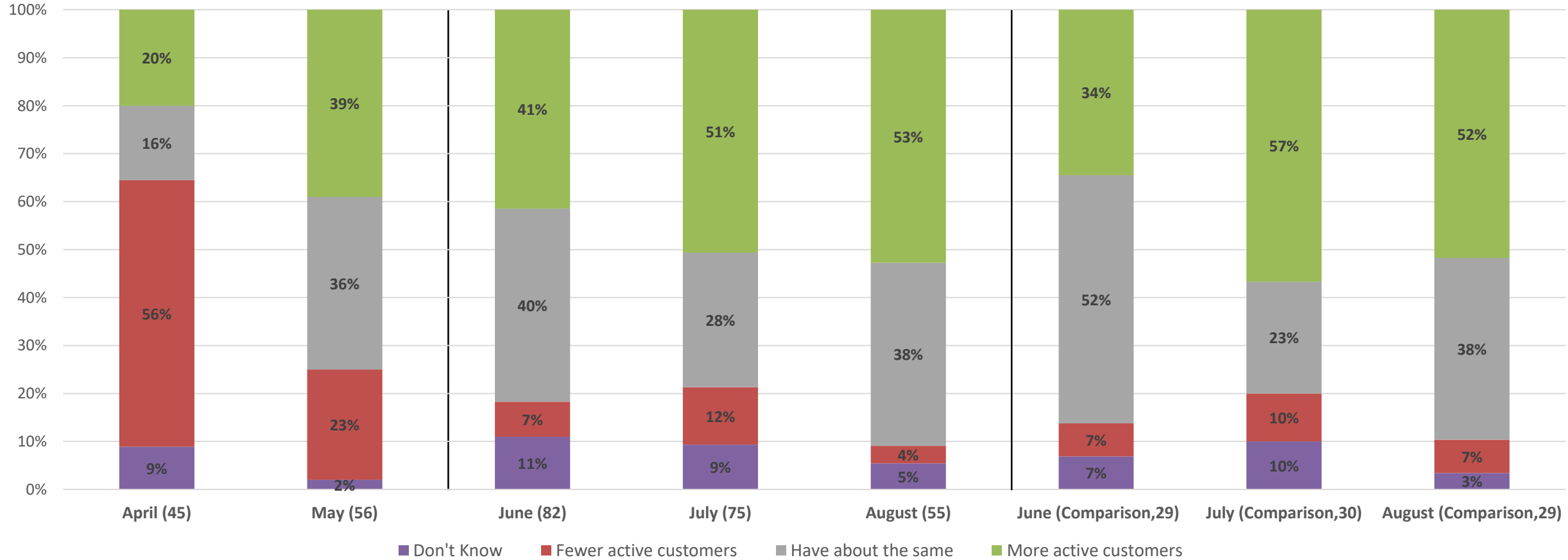
# Member Survey 5.0

## Next month, what do you expect to happen to... Revenue



# Member Survey 5.0

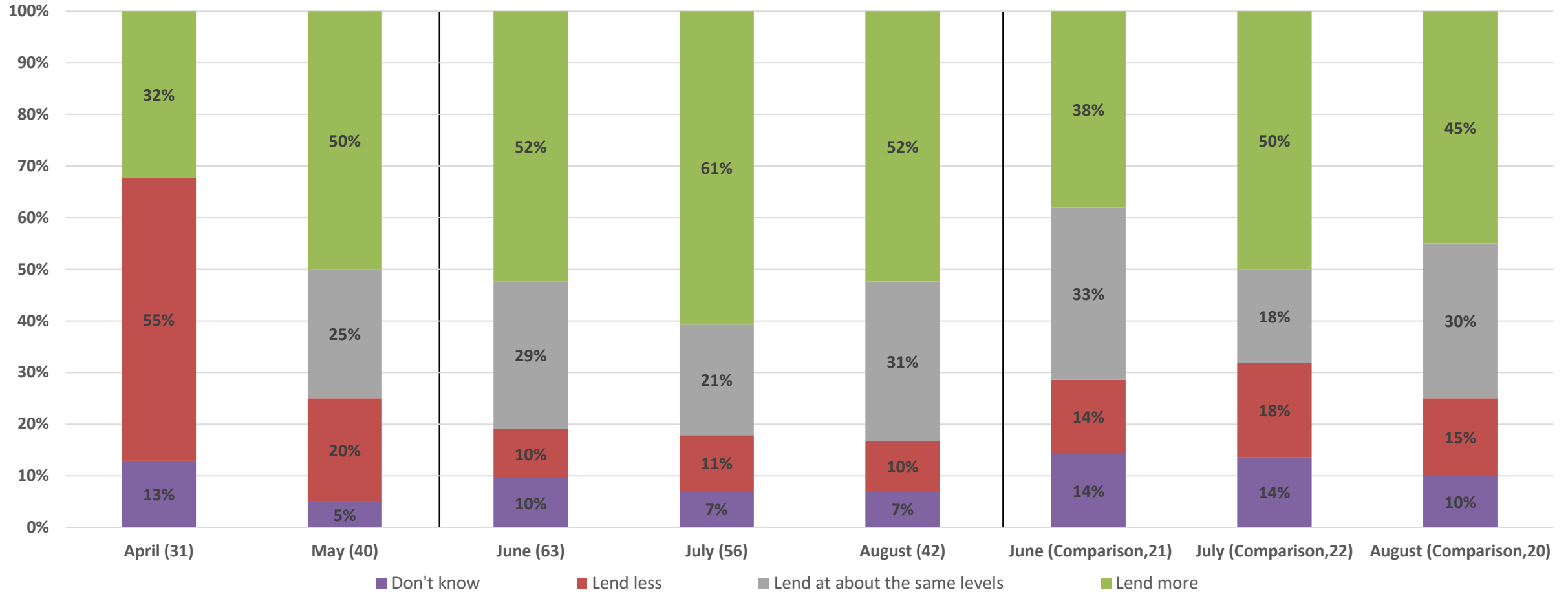
Next month, what do you expect to happen to...  
Number of Customers



# Member Survey 5.0

Next month, what do you expect to happen to...

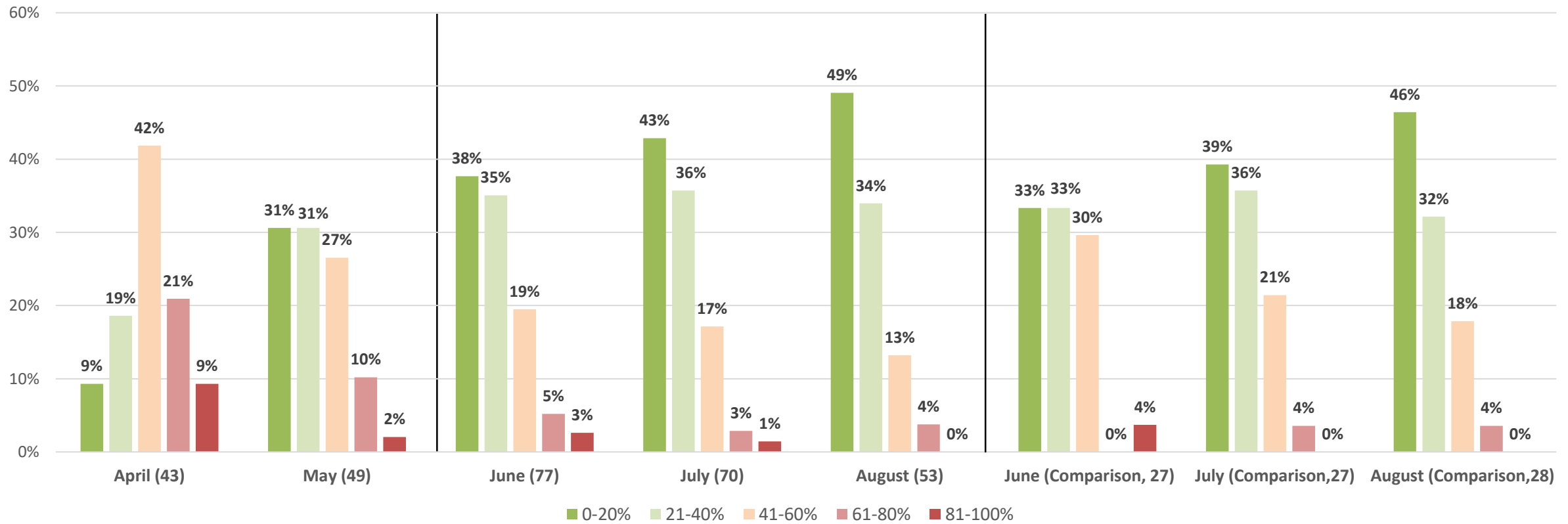
## Lending





# Member Survey 5.0

Percentage of SME clients expected to be in financial distress within 3 months?



Percentage of SME clients in distress within 3 months



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